

FINANCIAL STATEMENTS Year Ended June 30, 2009

Table of Contents

June 30, 2009

Exhibits	-	Page
	Financial Section	
	Independent Auditor's Report	1-2
	Management's Discussion and Analysis	3-10
	Basic Financial Statements:	
	Government-wide Financial Statements:	
Exhibit A	Statement of Net Assets	11
Exhibit B	Statement of Activities	12
	Fund Financial Statements:	
Exhibit C	Balance Sheet – Governmental Funds	13
Exhibit D	Statement of Revenues, Expenditures, and Changes in Fund Balances - Governmental Funds	14-15
Exhibit E	Statement of Revenues, Expenditures, and Changes in Fund Balances – Annual Budget and Actual – General and Annually Budgeted Major Special Revenue Funds	16-17
Exhibit F	Statement of Fiduciary Net Assets - Fiduciary Funds	18
Exhibit G	Statement of Changes in Fiduciary Net Assets – Fiduciary Funds	19
	Notes to the Financial Statements	20-31
Schedules	Supplementary Information	
1	Schedule of Indirect Costs	32-34
2	Combining Statement of Fiduciary Net Assets – Fiduciary Funds- Agency Funds	35

Schedules		Page
3	Combining Statement of Changes in Fiduciary Net Assets – Fiduciary Funds- Agency Funds	36
4	Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – All Governmental Funds	37-42
5	Schedule of Revenues and Expenditures by Type - All Governmental Funds	43
	Compliance Reports	
	Report on Internal Controls Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	
		44-45
	Report on Compliance with Requirements Applicable to Each Major Federal Program and Internal Control Over Compliance in Accordance with OMB Circular A-133 and the State Single Audit Implementation Act	
		46-47
	Report on Compliance with Requirements Applicable to Each Major State Program and Internal Controls Over Compliance in Accordance with Applicable Sections of OMB Circular A-133 and the State Single Audit	
	Implementation Act	48-49
6	Schedule of Expenditures of Federal and State Awards	50-61
7	Schedule of Findings and Questioned Costs	62-63
8	Summary Schedule of Prior Year Audit Findings	64



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Independent Auditor's Report

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Land-of-Sky Regional Council (the "Council"), as of and for the year ended June 30, 2009, which collectively comprise the Council's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Council's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, based on our audit, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Land-of-Sky Regional Council as of June 30, 2009, and the respective changes in financial position and cash flows, thereof and the respective budgetary comparison of the general fund and special revenue funds for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 09, 2009 on our consideration of the Land-of-Sky Regional Council's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grants and other matters. The purpose of that report is to

describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Management's Discussion and Analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the basic financial statements of The Land-of-Sky Regional Council. The supplementary information, as well as the accompanying schedule of expenditures of federal and State Awards as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and the State Single Audit Implementation Act, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Elizabeth Keel, plle
Elizabeth Keel, plle

Certified Public Accountant

October 09, 2009

Management's Discussion and Analysis

June 30, 2009

This section of the Land-of-Sky Regional Council's (the Council) financial report represents our discussion and analysis of the financial performance of the Council for the year ended June 30, 2009. This information should be read in conjunction with the audited financial statements included in this report.

Financial Highlights

- The assets of the Council exceeded its liabilities at the close of the fiscal year by \$591,893 (net assets).
- The Council's total net assets increased by \$50,545 or 9.3% due primarily to the affect of a 4.15% permanent financing rate, for the capital lease of office space, on noncurrent liabilities. \$34,114 was spent to complete planned and funded improvements during fiscal year 2009. An additional \$34,312, Council's allocated portion, was charged in closing costs during the completion of Buncombe County's permanent financing for the Leicester Crossing property.
- As of the close of the current fiscal year, the Council's governmental funds reported combined ending fund balances of \$683,428, an increase of \$99,394 in comparison with the prior year. Approximately 44% of this total amount or \$299,769 is available for spending at the Council's discretion (unreserved fund balance).
- At the end of the fiscal year unreserved fund balance for the General Fund was \$299,769 or 195.6% of total general fund expenditures for the fiscal year.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Council's basic financial statements which consist of three components as follows: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. The basic financial statements present two different views of the Council's finances through the use of government-wide statements and fund financial statements. In addition to the basic financial statements, this report contains other supplemental information that will enhance the reader's understanding of the financial condition of the Council.

Basic Financial Statements

The first two statements (Exhibits A and B) in the basic financial statements are the *government-wide* statements. They provide both short and long-term information about the Council's financial status. The next statements (Exhibits C through G) are *fund financial statements*. These statements focus on the activities of the individual parts of the Council's government. These statements provide more detail than the government-wide statements. There are two parts to the fund financial statements: 1) the governmental funds statements and 2) the budgetary comparison statements.

The next section of the basic financial statements is the *notes*. The notes to the financial statements explain in detail some of the data contained in those statements. After the notes, supplemental information is provided to show details about the Council's non-major governmental funds, all of which are added together in one column on the basic financial statements. Budgetary information required by the General Statutes also can be found in this part of the statements.

Government-wide Financial Statements

The government-wide financial statements are designed to provide the reader with a broad overview of the Council's finances, similar in format to a financial statement of a private-sector business. The government-wide statements provide short and long-term information about the Council's financial status as a whole.

The two government-wide statements report the Council's net assets and how they have changed. Net assets are the difference between the Council's total assets and total liabilities. Measuring net assets is one way to gauge the Council's financial condition.

Government-wide financial statements may be divided into as many as three categories: 1) governmental activities, 2) business-type activities, and 3) component units. However, the Council does not have any business-type activities or component units. The governmental activities include all of the Council's basic services such as general administration, economic and community development, human services, environmental protection, and transportation planning services. State and federal grants and contributions from regional non-profits, supporting entities and local governments comprising the service area of the Council finance most of these activities.

Fund Financial Statements

The fund financial statements provide a more detailed look at the Council's most significant activities. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Land-of-Sky Regional Council, like all other governmental entities in North Carolina, uses fund accounting to ensure and reflect compliance (or non-compliance) with finance-related legal requirements, such as the General Statutes or the Council's budget ordinance. All of the funds of the Council are of the governmental fund category.

Governmental Funds - Governmental funds are used to account for those functions reported as governmental activities in the government wide financial statements. All of the Council's basic services are accounted for in governmental funds. These funds focus on how assets can readily be converted into cash flow in and out, and what monies are left at year-end that will be available for spending in the next year. Governmental funds are reported using an accounting method called modified accrual accounting. This method also has a current financial resources focus. As a result, the governmental fund financial statements give the reader a detailed short-term view that helps to determine if there are more or less financial resources available to finance the Council's programs. The relationship between governmental activities (reported in the Statement of Net Assets and the Statement of Activities) and governmental funds is described in a reconciliation that is a part of the fund financial statements.

The Council adopts an annual budget for its General Fund and Special Revenue Fund, as required by the General Statutes. The budget is a legally adopted document that incorporates input from the constituent member local governments, the management of the Council, and the decisions of the Board about which services to provide and how to pay for them. It also authorizes the Council to obtain funds from identified sources to finance these current period activities. The budgetary statement provided for the General Fund and the Special Revenue Fund demonstrates how well the Council complied with the budget ordinance and whether or not the Council succeeded in providing the services as planned when the budget was adopted. The budgetary comparison statement uses the budgetary basis of accounting and is presented using the same format, language, and classifications as the legal budget document. The statement shows four columns: 1) the original budget as adopted by the Board, 2) the final budget as amended by the Board, 3) the actual resources, charges to appropriations, and ending balances in the General and Special Revenue Fund, and 4) the difference or variance between the final budget and the

actual resources and charges.

Notes to the Financial Statements - The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements start on page 20 of this report.

Other Information - In addition to the basic financial statements and accompanying notes, this report includes certain supplementary information concerning the Council's Special Revenue Fund and Fiduciary Funds. Other information can be found beginning on page 32 of this report.

Government-Wide Financial Analysis

Table 1 Condensed Statement of Net Assets June 30, 2009

	Governmental		
	Activities		
	2009	2008	
Current assets	\$ 1,316,100	\$ 1,027,679	
Capital assets	2,271,440	2,293,281	
Total assets	3,587,540	3,320,960	
Current liabilities	712,723	459,376	
Long-term liabilities	2,282,923	2,320,236	
Total liabilities	2,995,646	2,779,612	
Net assets:			
Invested in capital assets, net of related debt	13,034	52,716	
Unrestricted	578,859	488,632	
Total net assets	\$ 591,893	\$ 541,348	

As noted earlier, net assets may serve over time as one useful indicator of a government's financial condition. The assets of the Council exceeded liabilities by \$591,893 as of June 30, 2009. The Council's net assets increased by \$50,545 for the fiscal year ended June 30, 2009. No restriction applies to the Council's net assets. 3% of the net assets amount reflects the Council's investment in capital assets (office space, office and computer equipment and software) less any related capital lease outstanding that was issued to acquire those items. The Council uses these capital assets to provide services to constituent local government members; consequently these assets are not available for future spending. The remaining balance of \$578,859 (97%) is unrestricted.

Table 2 Condensed Statement of Activities June 30, 2009

	Governmental Activities		
	2009	2008	
Revenues:			
Program revenues:			
Charges for services	\$ 1,111,446	\$ 586,671	
Operating grants and contributions	6,152,209	5,743,540	
General Revenues			
Local governmental dues	109,140	110,195	
Grants and contributions not restricted			
to specific programs	125,213	134,821	
Unrestricted investment earnings	2,224	8,124	
Total revenues	7,500,232	6,583,351	
Expenses:			
Governmental activities:			
Management and business operations	174,737	107,841	
Economic and Community Development	1,515,268	1,155,186	
Human Services	4,952,423	4,729,009	
Environmental Protection	397,085	413,181	
Transportation	410,174	152,267	
Total expenses	7,449,687	6,557,484	
Change in net assets	50,545	25,867	
Net assets, July 1	541,348	515,481	
2.22 22222, 2.2 2 2	571,570		
Net assets, June 30	\$ 591,893	\$ 541,348	

Governmental activities. Governmental activities increased the Council's net assets by \$50,545. A key element of this increase was the increase in economic development activities committed to supporting member governments.

Financial Analysis of the Council's Funds

As noted earlier the Council uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Funds. The focus of the Council's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Specifically, unreserved fund balance can be a useful measure of a government's net resources available for spending at the end of the fiscal year. The General Fund accounts for all unrestricted resources and provides the local matching share for grants accounted for in the Special Revenue Fund through transfers. At the end of the fiscal year, unreserved fund balance of the General Fund was \$299,769 while total fund balance was \$709,768. As a measure of the General Fund's liquidity, it may be useful to compare both unreserved fund balance and total fund balance to total fund expenditures, net of acquisitions funded through capital lease arrangements. Unreserved fund balance represents 196% of normal General Fund expenditures and transfers, while total fund balance represents 446% of that same amount. At June 30, 2009 the governmental funds of the Council reported a total combined fund balance of \$591,893 representing an 17% increase over last year.

Governmental Funds Budgetary Highlights.

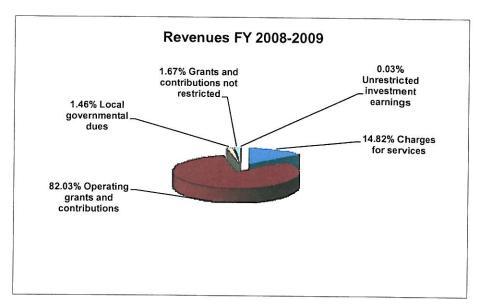
During the fiscal year, the Council revised the budget on several occasions. Generally, budget amendments fall into one of three categories: 1) amendments made to adjust the estimates that are used to prepare the original budget ordinance once exact information is available; 2) amendments to recognize new funding amounts from external sources, such as Federal and State grants; and 3) increases in appropriations that become necessary to maintain services. Amendments to the General Fund, other than those funded through capital lease arrangements, increased revenues by \$5,494. However, amendments to the Special Revenue Fund budget added \$1,217,047 to revenues. Significant amounts are as follows: Economic and Community Development Services - \$225,716, Human Services - \$415,073, Environmental Protection Services - \$363,503 and Transportation Planning Services - \$207,261.

The most significant relationships evident in the charts below are those between program revenues and administrative revenues as well as program disbursements and administrative disbursements. For councils of government in general and likewise for Land of Sky Regional Council, a significant percentage of program revenues are available for the programs for which they are intended. The same is true for disbursements. Costs associated with the administration of programs is small compared to the funds that remain available to federal and state award programs.

Capital Asset and Debt Administration

Capital assets. The Council's capital assets for all governmental-type activities as of June 30, 2009, totals \$2,271,440 net of accumulated depreciation. These assets include office space and leasehold improvements, a hybrid car, office and computer equipment and software. Major capital asset transactions during the year included completion of leasehold improvements in the office space at 339 New Leicester Hwy, Stes 130 & 140 and closing costs related to Buncombe County's permanent financing. Purchase of new servers and software and other office equipment amounted to \$37,270.

Table 3, below provides a summary of capital assets for Land of Sky Regional Council at June 30, 2009.



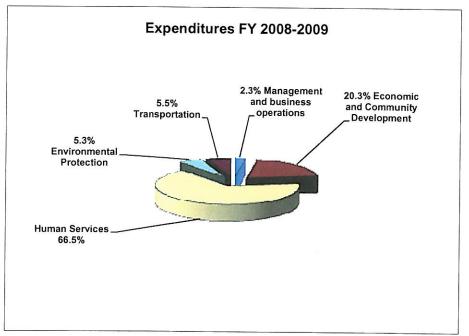


Table 3 Summary of Capital Assets (Net of Depreciation) As of June 30, 2009

Additional information on the Council's capital assets can be found in Note 2(a) of the Basic Financial Statements.

	Governmental			tal
	Activities			i
	_	2009		2008
Office space and leasehold improvements	\$	2,130,673	\$ 2	2,150,682
Leasehold improvements in progress		21,268	\$	21,268
Vehicle		12,726		16,362
Administration equipment		80,310		84,287
Aging section equipment		737		1,592
Local government services				
section equipment		25,726		18,263
Total	\$	2,271,440	\$ 2	,292,454

Table 4 Summary of Capital Leases As of June 30, 2009

As of June 30, 2009, the outstanding debt of the Council consisted of \$2,258,406 of capital leases related to the Council facilities as well as for a government vehicle.

Governmental

		Governmental			
	Activities				
		2009		2008	
Capital leases					
General office equipment	\$	41,243	\$	50,026	
Vehicle		3,440		11,127	
Leasehold improvements		70,000		70,000	
Office space		2,143,723		2,109,411	
	\$	2,258,406	\$	2,240,564	

Additional information for capital leases can be found in Note 3 of the Basic Financial Statements.

Economic Factors and Next Year's Budgets and Rates

• With the office space at 339 Leicester Crossing, Suite 140, the Council has been able to establish a stable and controllable environment as a facility. Buncombe County's permanent financing, completed in the summer of 2009, resulted in an additional \$34,312 as the Council's share of closing costs and confirmed an advantageous rate of 4.15%. As a result of this financing

arrangement, for the next twenty-five years, the Council will pay equal, semi-annual payments to Buncombe County at the same rate as the County debt. Upon satisfaction of the principal of the capital lease, the Council will have the option to purchase the premises for \$500.

- Leasehold improvements for Suite 140 were completed in fiscal year 2009. The Council continues to explore options for the upfitting of the additional 3,000 square feet in Suite 130.
- The State Council of Government Funds Appropriation continues to be impacted by the downturn in the national economy and State revenue projections. The Appropriation for FY 2010 is \$25,000, 42% of FY 2008 appropriation and significantly decreased from FY 2009.
- With the American Recovery and Reinvestment Act, ARRA, the Council has committed
 personnel and resources to assisting our member governments with applications for ARRA
 appropriate projects. Successful projects using ARRA funds include: Town of Mars Hill
 Infrastructure and a multitude of FHWA projects for local jurisdictions. Council staff continue
 these efforts as well as providing technical assistance for the administration of several of these
 awards.
- Additional ARRA funds have been awarded to the Older Americans Service Experience Program; through the Division of Aging and Adult Service, to the Congregate and Home-Delivered Meal Providers; through the NC Dept of Environment and Natural Resources for Water Resource Management in the French Broad Basin; from the Dept of Energy, as a subcontract with Triangle J COG, for Carolina Blue Skies and Clean Energy Jobs; from the US Forest Service for a Cooperative Marketing Network in WNC
- The Council's nationally-recognized Regional Brownfields program helps promote development of industrial sites for local governments in our region. With an ARRA award of \$660,000 for a Brownfield Supplemental Revolving Loan Fund, we will continue these development efforts.
- The Clean Energy Economic Development for western North Carolina is being supported with a variety of funding sources. The \$400,000 award from the North Carolina Rural Economic Development Center continues and is integrated with new activity supported by \$100,000 of ARRA funds from the Economic Development Administration.
- The Linking Lands and Communities project promotes land conservation planning from many aspects and has received current funding from the Federal Highway Administration, Z Smith Reynolds Foundation and the Lyndhurst Foundation.
- A reduction in force was implemented for the Volunteer Services Department due to reduced funding from the Corporation for National Service. This affected one part-time position, decreasing from .5 FTE to .2 FTE. An additional reduction in force is taking place in the Transportation Team due to the loss of over \$700,000 in reserve funds that had been expected to be available for future support specific to the transportation planning.
- Due to the economic climate, the Council did not give any cost-of-living raises with the FY 2010 budget.

Requests for Information

This report is intended to provide a summary of the financial condition of the Council. Questions or requests for additional information should be addressed to:

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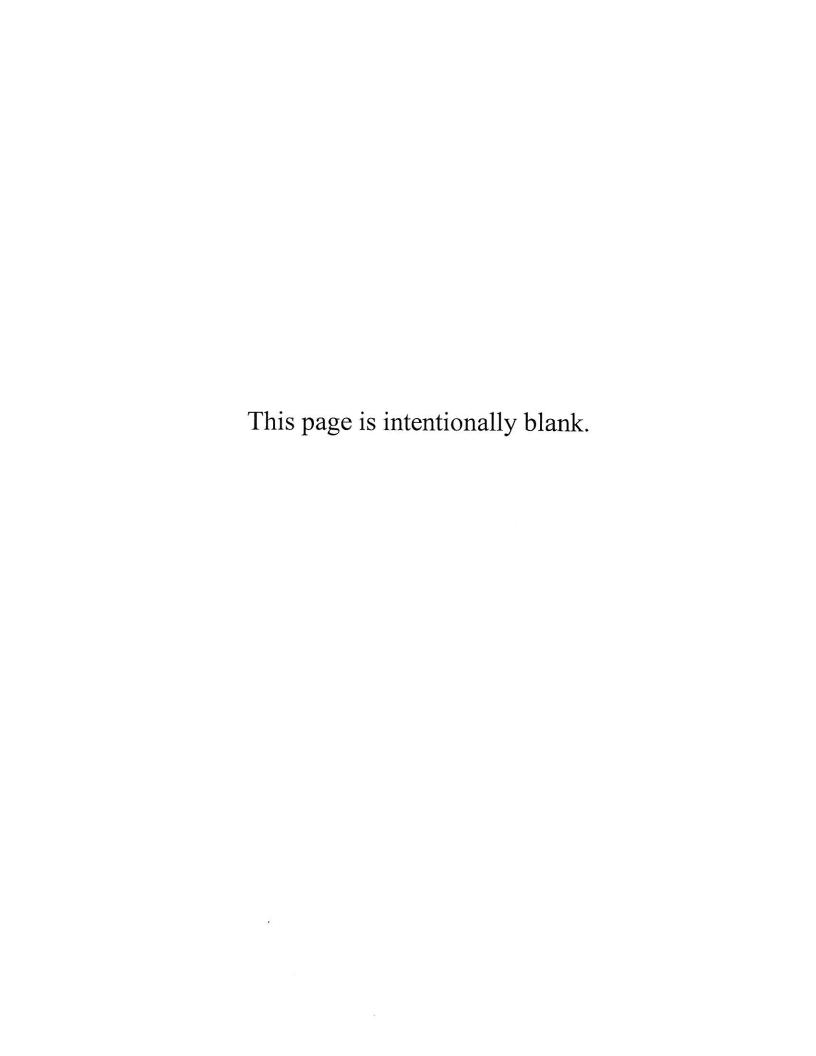
Statement of Net Assets

	Governmental Activities	
Assets		
Current assets		
Cash and investments	\$ 326,109	
Due from other governments	978,976	
Accounts and notes receivable	10,607	
Prepaid items	408	
Total current assets	1,316,100	
Capital assets		
Office space, net of depreciation	2,151,941	
Equipment, net of depreciation	119,499	
Total assets	\$ 3,587,540	
Liabilities		
Current liabilities		
Accounts payable	\$ 396,074	
Accrued liabilities	106,257	
Unearned revenue, including Revolving Loan Fund	126,992	
Current portion of obligations under capital leases	83,400	
Total current liabilities	712,723	
Noncurrent liabilities		
Noncurrent portion of obligations under capital leases	2,175,006	
Accrued vacation	107,917	
Total noncurrent liabilities	2,282,923	
Net assets		
Invested in capital assets, net of related debt	13,034	
Unrestricted	578,859	
Total net assets	\$ 591,893	

Net (Expense)

Statement of Activities

Functions / Programs	<u>Expenses</u>	Progra Charges for Services	om Revenues Operating Grants and Contributions	Go	changes in Net Assets Primary overnment vernmental Activities
Governmental activities					
Management and Business Operations	\$ 174,737	\$ 21,405	\$ 122,625	\$	(30,707)
Economic and Community Development	1,515,268	332,412	1,028,386		(154,470)
Human Services	4,952,423	81,122	4,870,446		(855)
Environmental Protection	397,085	272,122	124,963		2
Transportation	410,174	404,385	5,789	0	
Total primary government	\$ 7,449,687	\$ 1,111,446	\$ 6,152,209	(- 	(186,032)
		General revenues			
		Local governme	ental dues		109,140
		Grants and cont	ributions not restricted to	0	
		specific progr	ams		125,213
		Unrestricted inv	estment earnings		2,224
		Total genera	al revenues		236,577
		Change in net ass	ets		50,545
		Net assets - begin			541,348
		Net assets - endin	g	\$	591,893



Balance Sheet - Governmental Funds

	Ma		
,	Special		_
	General	Revenue	
	Fund	<u>Fund</u>	Total
<u>Assets</u>			
Assets:			
Cash and investments	\$ 326,109	\$ -	\$ 326,109
Accounts receivable:	Φ 520,109	Ψ -	Φ 520,109
Federal and state agencies	9,159	936,968	946,127
Local governmental agencies	5,155	29,500	29,500
Other	359	648	1,007
Notes receivable for Revolving Loan Fur	337	9,600	9,600
Due from Special Revenue Fund	373,733	7,000	373,733
Prepaid items	408	_	408
Tropara Romo		-	
Total assets	\$ 709,768	\$ 976,716	\$1,686,484
Liabilities and Fund Balances			
Liabilities:			
Accounts payable and accrued liabilities	\$ 16,660	\$ 14,570	\$ 31,230
Due to subrecipients/service providers	-	364,844	364,844
Accrued salaries	1,594	104,663	106,257
Unearned revenue	8,086	118,906	126,992
Due to General Fund	-	373,733	373,733
Total liabilities	26,340	976,716	1,003,056
Fund balances:			
Reserved by State statute	383,251	-	383,251
Reserved for prepaid items	408	-	408
Unreserved and undesignated	299,769		299,769
Total fund balances	683,428	:-	683,428
Total liabilities and fund balances	\$ 709,768	\$ 976,716	\$1,686,484

Balance Sheet - Governmental Funds

	Major Funds		
	General <u>Fund</u>	Special Revenue <u>Fund</u>	<u>Total</u>
Amounts reported for governmental activities in the statement of net assets are different because:			V
Ending fund balances - governmental	funds		\$ 683,428
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.			2,271,440
Some liabilities, including capital lease obligations and accrued vacation are not due and payable in the curent period and therefore are not reported in the funds.	×.		(2,362,975)
Net assets of governmental activities			\$ 591,893

Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds

For the Year Ended June 30, 2009

	Ma		
		Special	— Total
	General	Revenue	Governmental
	Fund	<u>Fund</u>	Funds
Revenues:			
Federal government	\$ -	\$ 4,257,474	\$ 4,257,474
State of North Carolina	8,000	2,247,014	2,255,014
Local governmental agencies	-	156,854	156,854
Local government membership dues	72,124	145,541	217,665
Private	24,913	123,972	148,885
In-kind	89,712	335,564	425,276
Interest income	2,224	583	2,807
Other	21,405	14,852	36,257
Total revenue	218,378	7,281,854	7,500,232
			60 State -
Expenditures:			
Management and Business Operations	153,296	-	153,296
Economic and Community Development		1,523,027	1,523,027
Human Services	4 5	4,951,568	4,951,568
Environmental Protection	-	397,085	397,085
Transportation		410,174	410,174
Total expenditures	153,296	7,281,854	7,435,150
Revenues over (under) expenditures	65,082	-,	65,082
			S. C. Market
Other financing sources (uses):			
Proceeds from capital lease	34,312	-	34,312
Appropriated Fund Balance	-	.	-
Transfers from (to) other funds	-	-	_
	34,312	5	34,312
Net change in fund balances	99,394		99,394
Fund balances - beginning of year	584,034	-	584,034
Fund balances - ending of year	\$ 683,428	\$ -	\$ 683,428

14

Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds

For the Year Ended June 30, 2009

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds	\$ 99,394
Governmental funds report capital outlays as expenditures, however, in the statement of activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense in the current period.	
Capital outlay expenditures which were capitalized 105,696	
Depreciation expense for governmental assets (126,710)	(21,014)
The incurrence of capital lease obligations provides current financial resources to governmental funds, while the repayment of the principal of capital lease obligations consumes the current financial resources of governmental funds. Neither transaction has any effect on net assets.	
This amount is the proceeds from the capital lease. This amount is the total principal payments made under capital lease	(34,312)
obligations.	16,470
Some expenses reported in the statement of activities do not require the use of current financial resources in governmental funds -	
compensated absences	 (9,993)
Change in net assets of governmental activities	\$ 50,545

Statement of Revenues, Expenditures and Changes in Fund Balances Annual Budget and Actual General and Annually Budgeted Major Special Revenue Funds

		Gen	ieral	
	В	udget		Variance with Final Budget Positive
	Original	Final	Actual	(Negative)
Revenues:			·	
Federal government	\$ -	\$ -	\$ -	\$ -
State of North Carolina	8,000	8,000	8,000	-
Local governmental agencies				
and membership dues	82,222	72,125	72,124	(1)
Private	20,840	22,639	24,913	2,274
In-kind	-	-	89,712	89,712
Interest income	6,000	6,000	2,224	(3,776)
Contingency	-	-	·**	-
Other	16,226	20,018	21,405	1,387
Total revenue	133,288	128,782	218,378	89,596
Expenditures:				
Management and Business				
Operations	133,288	138,782	153,296	(14,514)
Economic and Community			a.	` , ,
Development		-	_	-
Human Services	₩.	惠	-	_
Environmental Protection	12 0	=	8	-
Transportation		-	-	-
	-	×		
Total expenditures	133,288	138,782	153,296	(14,514)
		Marie - Marie		
Revenues over (under)				
expenditures	-	(10,000)	65,082	75,082
1	(<u> </u>			73,002
Other financing sources (uses):				
Proceeds from capital lease	2	/ -	34,312	34,312
,			3 1,3 12	51,512
Appropriated Fund Balance	10,000	10,000	_	2
Total other financing sources			-	
(uses)	10,000	10,000	34,312	34,312
(3.2.2.)		10,000	51,512	
Net change in fund balances	\$ -	\$ -	99,394	\$ 109,394
Fund balances - beginning of year			584,034	100,004
Fund balances - ending of year			\$ 683,428	
Tulid bullations - chaining of year			φ 003,440	

Special Revenue

	Special	Revenue	
			Variance with Final Budget
	ıdget	_	Positive
<u>Original</u>	<u>Final</u>	<u>Actual</u>	(Negative)
\$ 4,859,014	\$ 5,425,518	\$ 4,257,474	\$(1,168,044)
2,591,049	2,996,654	2,247,014	(749,640)
185,443	346,978	302,395	(44,583)
58,093	187,015	123,972	(63,043)
156,033	199,231	335,564	136,333
_	-	583	583
	-	-	-
99,277	5,066	14,852	9,786
7,948,909	9,160,462	7,281,854	(1,878,608)
-	-	-	-
2,659,707	2,885,423	1,523,027	1,362,396
4,637,334	5,052,407	4,951,568	100,839
234,768	598,271	397,085	201,186
417,100	624,361	410,174	214,187
7,948,909	9,160,462	7,281,854	1,878,608
_	_	_	
\$ -	\$ -	-	\$ -
		_	
		\$ -	

Statement of Fiduciary Net Assets - Fiduciary Funds

<u>Assets</u>	Agency <u>Funds</u>	P	rivate urpose <u>Crusts</u>
Cash and cash equivalents Accounts receivable	\$ 31,025	\$	556 6,392
<u>Liabilities</u>	\$ 31,025	\$	6,948
Accounts payable	\$ -	_\$_	3,105
Net Assets			
Held in trust for other purposes	\$ 31,025	\$	3,843

Combining Statement of Changes in Fiduciary Net Assets Fiduciary Funds For the Year Ended June 30, 2009

	Private Purpose Trusts		
Additions			
Receipts	\$	36,024	
Deductions			
Pass-through expenses		35,897	
Change in net assets		127	
Net assets, beginning of year		3,716	
Net assets, end of year	\$	3,843	

Notes to the Financial Statements

June 30, 2009

Note 1 – Summary of Significant Accounting Policies

The accounting policies of Land-of-Sky Regional Council (the "Council") conform to accounting principles generally accepted in the United States of America as applicable to governments. The following is a summary of the more significant accounting policies:

A. Reporting Entity

The Land-of-Sky Regional Council is a coordinating agency created under the authority of Chapter 160A-470 of the General Statutes of North Carolina. The Council was created to plan or to see that plans are established and executed that will foster desirable social, cultural, ecological and economic conditions within the region. It covers a four-county area comprising Region B in Western North Carolina. The four counties served by the Council are Buncombe, Henderson, Madison and Transylvania. Each member government within the region is entitled to a delegation of two members. This delegation has one vote in the election of the executive committee.

B. Basis of Presentation

Government-wide Statements: The statement of net assets and the statement of activities display information about the primary government. These statements include the financial activities of the overall government. Eliminations have been made to minimize the double counting of internal activities. These statements display the *governmental activities* of the Council. Governmental activities generally are financed through intergovernmental revenues and other non-exchange transactions.

The statement of activities presents a comparison between direct expenses and program revenues for each function of the Council's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Indirect expense allocations that have been made in the funds have been reversed for the

statement of activities. Program revenues include (a) fees and charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including member dues, are presented as general revenues

Fund Financial Statements: The fund financial statements provide information about the Council's funds. The emphasis of fund financial statements is on major governmental funds, each displayed in a separate column.

<u>General Fund</u> - The General Fund is the general operating fund of the Council. It is used to account for all financial resources except for those required to be accounted for in another fund. The primary revenue sources are local programs. The primary expenditures are for program purposes, including salaries and fringe benefits.

<u>Special Revenue Fund</u> – The Special Revenue Fund is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Council's federal and State grant funds are maintained in the Special Revenue Fund.

FIDUCIARY FUNDS

<u>Agency Funds</u> – The agency funds are custodial in nature and do not involve the measurement of operating results. The funds are used to account for assets the Council holds on behalf of others. The Council maintains three agency funds:

- WNC Highway Corridors Association. This fund accounts for the assets and activities of the I-26 Corridor Association, an unincorporated association for which the Council acts as fiscal agent.
- Southern Appalachian Mountain Initiative. This fund accounts for the assets and close-out activities of the Southern Appalachian Mountain Initiative Project for which the Council acts as fiscal agent.
- CarolinaWest, Inc. This fund accounts for the assets and activities of CarolinaWest, Inc., a not-for-profit corporation for which the Council acts as fiscal agent.

<u>Private Purpose Trust Fund</u> – The Private Purpose Trust Fund is used to account for assets and activities in which the Council acts as a fiscal agent. The Council maintains one private purpose trust fund:

• Land-of-Sky Regional Council Cafeteria Plan. This fund accounts for the contributions and disbursements of monies collected from and paid to Council employees as part of the Council's Section 125 Cafeteria Plan.

C. Measurement Focus and Basis of Accounting

In accordance with North Carolina General Statutes, all funds of the Council are maintained during the year using the modified accrual basis of accounting.

Government-wide Financial Statements. The government-wide financial statements are reported using the economic resources measurement focus. The government-wide financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Non-exchange transactions, in which the Council gives (or receives) value without directly receiving (or giving) equal value in exchange, include grants. Revenue from grants is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Governmental Fund Financial Statements. Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on long-term debt, claims and judgments, which are recognized as expenditures to the extent they have matured. Capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of long-term debt and acquisitions under capital leases are reported as other financing sources.

The Council considers all revenues available if they are collected within 60 days after year-end.

Grant revenues which are unearned at year-end are recorded as unearned revenues.

Those revenues susceptible to accrual are member dues, investment earnings, technical assistance contracts, contracts and fees, and federal and State restricted intergovernmental revenues. Expenditure driven grants are recognized as revenue when the qualifying expenditures have been incurred and all other grant requirements have been satisfied.

D. Budgetary Data

The Council's budgets are adopted as required by the North Carolina General Statutes. Annual budgets are adopted for all Funds. All appropriations lapse at the fiscal year-end. All budgets are prepared using the modified accrual basis of accounting. Expenditures may not legally exceed appropriations at the program level for all annually budgeted funds. Amendments are required for any revisions that alter total expenditures of any program within a fund and all amendments must be approved by the governing board. However, transfers from one appropriation to another within the same fund and program in any amounts may be made by the finance officer but must be reported to the Board at its next regular meeting. The finance officer is also permitted to authorize expenditures from the contingency account, if any, provided that such expenditures are transferred to an existing appropriation on a budget line-item before the expenditure is made. All such transfers must be reported to the Board at its next regular meeting. Amendments were necessary due to increased or decreased federal and State funding for various programs.

E. Assets, Liabilities and Net Assets/Fund Balances

<u>Cash and Cash Equivalents</u> – The Council pools monies from several funds to facilitate disbursement and investment and to maximize investment income. Therefore, all cash and investments are essentially demand deposits and are considered cash and cash equivalents.

<u>Prepaid Items</u> – Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.

<u>Deposits and Investments</u> – All deposits of the Council are made in board-designated official depositories and are secured as required by State law [G.S. 159-31]. The Council may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the Council may establish time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposit.

State law [G.S. 159-30(c)] authorizes the Council to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain non-guaranteed federal agencies; certain high quality issues of commercial paper and bankers' acceptances and the North Carolina Capital Management Trust (NCCMT).

The Council's investments with a maturity of more than one year at acquisition and non-money market investments are reported at fair value as determined by quoted market prices. The securities of the NCCMT Cash Portfolio, a SEC-registered (2a7) money market mutual fund, are valued at fair value, which is the NCCMT's share price. The NCCMT Term Portfolio's securities are valued at fair value. Money market investments that have a remaining maturity at the time of purchase of one year or less are reported at amortized cost. Non-participating interest earning investment contracts are reported at cost.

<u>Capital Assets</u> – The Council's capital assets are recorded at cost or estimated historical cost. Donated assets are listed at their estimated fair value at the date of donation. It is the policy of the Council to capitalize all capital assets costing more than \$1,000 with an estimated useful life of two or more years. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Asset Class	Years
Furniture and equipment	7-10
Copiers	5-7
Computer equipment	4-5
Computer software	4-5

<u>Deferred/Unearned Revenue</u> – Deferred/unearned revenue represents funds received under federal, State and local grants and contracts that relate to programs and services to be performed subsequent to June 30, 2009.

<u>Long-Term Obligations</u> – In the government-wide financial statements, capital leases and other long-term obligations are reported as liabilities in the applicable governmental activities.

<u>Compensated Absences</u> – The Council follows the State's policy for vacation and sick leave. Employees may accumulate up to thirty (30) days earned vacation leave with such leave being fully vested when earned. The Council's liability for accumulated earned vacation and the salary-related payments as of June 30, 2009 is recorded in the governmental-wide financial statements on a LIFO basis, assuming that employees are taking leave time as it is earned.

The sick leave policy of the Council provides for an unlimited accumulation of earned sick leave. Sick leave does not vest, but any unused sick leave accumulated at the time of retirement may be used in the determination of length of service for retirement benefit purposes. Since the Council has no obligation for accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

Interfund Balances – The \$373,733 in Due from Special Revenue Fund results from costs incurred and paid by the General fund for administering the Special Revenue Fund activities not yet reimbursed.

<u>Net Assets/Fund Balances</u> - Net assets in government-wide financial statements are classified as invested in capital assets, net of related debt; restricted; and unrestricted. Restricted net assets represent constraints on resources that are either externally imposed by creditors, grantors, contributors, laws or regulations of other governments or imposed by law through state statute.

In the governmental fund financial statements, reservations of fund balance represent amounts that are not appropriable or are legally segregated for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

State law [G.S. 159-13(b)(16)] restricts the appropriation of fund balance or fund equity for the subsequent year's budget to an amount not to exceed the sum of cash and investments minus the sum of liabilities, encumbrances and deferred revenues arising from cash receipts as those amounts stand at the close of the fiscal year preceding the budget year.

The governmental fund types classify fund balances as follows:

<u>Reserved for Prepaid Items</u> – Portion of fund balance which is <u>not</u> available for appropriation because it represents the year-end fund balance of prepaid items which are not expendable, available resources.

Reserved by State Statute – Portion of fund balance, in addition to reserves for encumbrances and reserves for inventories, which is <u>not</u> available for appropriation under State law [G.S. 159-8(a)]. This amount is usually comprised of accounts receivable and interfund receivables that are not offset by deferred revenues.

<u>Unreserved and Undesignated</u> – Portion of total fund balance available or appropriation that is uncommitted at year-end.

F. Revenues and Expenditures

<u>Indirect Costs</u> – Indirect costs are allocated to the various grants, based on the proportion of each grant's salaries, to the total of direct salaries for all grants. The allocation ratio for the year ended June 30, 2009, is 64% of direct salaries. The Appalachian Regional Commission, the Council's oversight agency, has reviewed and found no fault in the provisional rate. The indirect cost provisional rate is adjusted to actual at year-end if the actual rate is determined to be lower than the provisional rate. However, if the actual rate is higher than the rate used, local income is used to supplement the indirect costs instead of adjusting the rate used. The actual indirect cost rate for the year ended June 30, 2009, is 64% of direct salaries.

<u>In-Kind Contributions</u> – In-kind contributions consist principally of the estimated fair value of services or facilities provided by various persons or agencies.

Note 2 – Detail Notes on All Funds

A. Assets

Deposits - All the deposits of the Council are either insured or collateralized by the Pooling method. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the Council, these deposits are considered to be held by the Council's agent in their name. The amount of the pledged collateral is based on an approved averaging method for non-interest bearing deposits and the actual current balance for interest-bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the Council, or the escrow agent. Because of the inability to measure the exact amounts of collateral pledged for the Council under the Pooling Method, the potential exists for under-collateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method. The Council has no policy regarding custodial credit risk for deposits.

At June 30, 2009, the Council's deposits had a carrying amount of \$322,666 and a bank balance of \$365,265. Of the bank balance, \$250,000 was covered by federal depository insurance and the remainder was covered by collateral held under the pooling method.

<u>Investments</u> – At June 30, 2009, the Council had \$35,023 invested with the North Carolina Capital Management Trust's Cash Portfolio which carried a credit rating of AAA by Standard and Poor's. The Council has no policy regarding credit risk.

<u>Capital Assets</u> – Capital asset activity for the year ended June 30, 2009, was as follows:

Capital Assets

,	Balance July 1, 2008	I	icreases	De	creases	.Iu	Balance ne 30, 2009
Governmental activity:			- CT CHBCB	<u> </u>	creases	<u> </u>	nc 50, 2009
Capital assets being depreciated:							
Office Space and Leasehold Improvemen	\$ 2,193,507	\$	68,426	\$	_	\$	2,261,933
Leasehold Improvements In Progress	21,268		-		-		21,268
Vehicles	21,815		40		-		21,815
Equipment	316,287		37,270		7,634		345,923
Total capital assets being						-	0.0,725
depreciated	2,552,877		105,696		7,634		2,650,939
Less accumulated depreciation for:							2,000,000
Office Space and Leasehold Improvemen	42,825		88,435		_		131,260
Vehicles	5,453		3,636		-		9,089
Equipment	212,145		34,639		7,634		239,150
Total accumulated depreciation	260,423	-	126,710		7,634		379,499
Governmental activity capital assets, net	\$ 2,292,454	\$	(21,014)	\$		\$	2,271,440
Depreciation was charged to governmental functi	ons as follows:						
Administration				\$ 1	18,103		
Aging				Ψ.	855		
Volunteer Services					-		
Local government services					7,752		
70				-	.,		
				\$ 1	26,710		

B. Liabilities

<u>Local Governmental Employees' Retirement System</u> – *Plan Description*. The Council contributes to the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS provides retirement and disability benefits to plan members and beneficiaries. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions of the North Carolina General Assembly. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27669-1410, or by calling (919) 981-5454.

Funding Policy. Plan members are required to contribute six percent of their annual covered salary. The Council is required to contribute at an actuarially determined rate. For the Council, the current rate for employers is 4.91% of annual covered payroll. The contribution requirements of members and of the Council are established and may be amended by the North Carolina General Assembly. The Council's contributions to LGERS for the year ended June 30, 2009, 2008, and 2007 were \$76,241, \$66,080 and \$65,978 respectively. The contributions made by the Council equaled the required contributions for each year.

<u>Postemployment Benefits</u> – The Council has elected to provide death benefits to employees through the Death Benefit Plan for Members of the Local Governmental Employees' Retirement System (Death Benefit Plan), a multiple-employer, State administered, cost sharing plan funded on a one year term cost basis. The beneficiaries of those employees who die in active service after one year of contributing membership in the System, or who die within 180 days after retirement or termination of service and have at least one year of contributing membership service in the System at the time of death, are eligible for death benefits. Lump sum death benefit payments to beneficiaries are equal to the employee's twelve highest month's salary in a row during the 24 months prior to the employee's death. The death benefit will be no less than \$25,000 and no more than \$50,000.

All death benefit payments are made from the Death Benefit Plan. The Council has no liability beyond the payment of monthly contributions. Contributions are determined as a percentage of monthly payroll, based upon rates established annually by the state. Because the benefit payments are made by the Death Benefit Plan and not by the Council, the Council does not determine the number of eligible participants. For the

fiscal year ended June 30, 2009, the Council made contributions to the State for death benefits of \$1,496. The Council's required contributions represented 0.10% of covered payroll. The contributions to the Death Benefit plan cannot be separated between the postemployment benefit amount and the other benefit amount.

<u>Unearned Revenues</u> — Unearned revenue in the General Fund and Special Revenue Fund result from the receipt of federal or State grants before amounts are earned.

The following list shows unearned revenue at June 30, 2009:

		Special
	General	Revenue
	Fund	Fund
Unearned grants	\$ 8,086	\$ 109,306

<u>Long-Term Obligations</u> - The Council is committed under a lease for a vehicle, which is considered for accounting purposes to be a capital lease. The recorded cost of the asset under capital lease as of June 30, 2009 was \$21,815. The related accumulated depreciation for the leased vehicle at June 30, 2009 was \$9,089. The aggregate capital lease imputed interest rate is 10.2%. Capital lease expenditures for the year ended June 30, 2009, were \$6,948.

In January of 2008, the Council entered into a financing agreement with Buncombe County for the purpose of acquiring the office space at 339 Leicester Crossing. The lease origination amount is for the entire acquisition of the property except that the financing lease calls for a payment of \$500 on closing at the end of the 25 year lease term. The lease requires semi annual payments of interest until November 15, 2009 at which time the first semiannual payment of \$73,050 is due. Semi annual payments continue until the end of the lease term on May 16, 2033.

In March of 2008, The Council entered into a financing agreement for furniture and equipment necessary for operations in the new location. The origination amount of the capital lease was \$51,421. The lease calls for 60 monthly payments of \$1,049 which reflects a fixed rate of interest at 8.26%.

Future minimum lease payments for the above lease obligations are as follows:

			Office Space						
			Furniture &	an	d Leasehold				
		<u>Vehicle</u>	Equipment	<u>In</u>	provements		<u>Totals</u>		
Years Ending June 30.	,								
2010	\$	3,528	\$ 12,588	\$	146,100	\$	162,216		
2011		=	12,588		146,101		158,689		
2012			12,588		146,100		158,688		
2013			10,494		146,101		156,595		
2014					146,100		146,100		
2015 through 2033					2,754,088		2,754,088		
		3,528	48,258		3,484,590		3,536,376		
Less: interest		(88)	(7,015)		(1,270,867)	(1,277,970)		
Present value of									
minimum lease									
payments		3,440	41,243		2,213,723		2,258,406		
Less: current portion		(3,440)	(9,537)		(70,423)		(83,400)		
Lease obligations, less				S 		83 75 S			
current portion	\$		\$ 31,706	\$	2,143,300	\$ 2	2,175,006		

Compensated absences have typically been liquidated in the general fund.

The following is a summary of changes in the Council's long-term obligations for the fiscal year ended June 30, 2009:

Governmental Activity	Balance July 1, 2008	<u>I</u>	ncreases	<u>D</u>	ecreases	<u>Jr</u>	Balance ine 30, 2009	P	Current ortion of Balance
Capital Lease, office space and leasehold									
improvements	\$ 2,179,411	\$	34,312	\$	-	\$	2,213,723	\$	70,423
Capital Lease, equipment	50,026		-		8,783		41,243		9,537
Capital Lease, vehicle	11,127		-		7,687		3,440		3,440
Compensated absences	95,402		9,993		· -)		107,917		-
Total governmental									
activities	\$ 2,335,966	\$	44,305	\$	16,470	\$	2,366,323	\$	83,400

Note 3 – Risk Management and Concentrations of Risk

The Council is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; efforts and omissions: injuries to employees; and natural disasters.

All Councils of Government in the State of North Carolina were created by State Statute to operate exclusively within the counties they serve. As a result the Council is dependent upon funding it receives as a result of the award administration services it provides under the North Carolina General Statutes.

The Council participates in one self-funded risk financing pool administered by the North Carolina League of Municipalities. Through the pool, the Council has general liability coverage and property coverage equal to replacement cost values of owned property. The pool will pay the first \$500,000 of claims and is reinsured through a commercial company for single occurrence claims for up to an additional \$500,000.

The Council participates in a second self-funded risk financing pool administered by the North Carolina League of Municipalities. Through this pool, the Council has worker's compensation coverage up to the statutory limits. The pool will pay up to the statutory limits for single occurrence claims. For worker's compensation, the pool is reinsured through commercial companies for single occurrence claims up to the statutory limits.

The Council purchased a Public Officials Bond on the Finance Officer in the amount of \$90,000.

Note 4 – Contingency

Federal and State Assisted Programs

The Council has received proceeds from several federal and State grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the grantor agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant monies.

Schedule of Indirect Costs For the Year Ended June 30, 2009

Indirect costs:	Administrative	<u>Finance</u>	Building Operations		<u>Total</u>
Personnel	\$ 179,013	\$127,136	\$ -	\$	306,149
Fringe benefits	64,299	35,619	Ψ -	Φ	99,918
		30,017			
Total indirect personnel	\$ 243,312	\$162,755	\$ -	_\$_	406,067
Telephone and postage	22,013	696			22,709
Travel	14,985	2,906	_		17,891
Rent	_	-	_		_
Utilities	31 7.	(5. 8)	13,979		13,979
Maintenance and repairs	218	3,559	25,046		28,823
Insurance, not payroll related	4,264	_	1,843		6,107
Training and workshops	4,747	977	-		5,724
Supplies	6,494	955	311		7,760
Contractual	1,041	9,944	500		11,485
Dues and subscriptions	1,840	387	-		2,227
Printing	20,182	_	-		20,182
Advertising	1,550	96	-		1,646
Equipment and technology	25,651	850			26,501
Leased equipment	3,516	•	_		3,516
Depreciation	-	_	78,714		78,714
Other	128	216			344
Debt service for capital lease	-	=			
Interest	3,805		46,801		50,606
Total indirect costs	\$ 353,746	\$183,341	\$167,194	\$	704,281
	Indirect costs of indirect rate:	-	ED SASSARTISM ARTISMS OF STR		
	Personnel exp		rrying		
	indirect cont			\$	1,077,002 64%
	Provisional rate Provisional indirect contribution				
					689,281
	Charges for so				# ^^^
			ction Partners		7,000
	Regional Bro				8,000
	Total provision		ontribution		704,281
	Total indi			Φ.	704,281
	Indirect costs o	ver (under) a	agustment :	\$	

Schedule of Indirect Costs For the Year Ended June 30, 2009

	Program	Actual
Indirect costs allocated		·
Brownfields Regional Site Host	406	8,000
Local	410	6,808
Local Fundraising	412	1,673
ARC Administration 2008	428	17,198
ARC Administration 2009	429	17,740
EDA 2008	438	9,423
EDA 2009	439	9,371
State Technical Assistance	440	11,322
Madison Co Comprehensive Plan TA	451	13,595
Buncombe Co Lead Agency	500	2,637
Boomers and Beyond	507	11
Aging - Planning	510	55,194
SB1559 Aging Funds P & A	511	14,525
Aging - Chronic Disease Self Mngmnt Program	512	3,140
Aging - Health Promotions	513	5,676
Family Caregiver Support	530	34,591
UNC-CH Alzheimers Respite Care	532	1,030
Regional Ombudsman	550	83,408
Senior Community Service Employment Program	560	12,700
Title V Stimulus-ARRA	563	493
Volunteer Svcs Fund-raising	574	197
RSVP (1/1/08-12/31/08)	578	21,727
RSVP (1/1/09 - 12/31/09)	579	22,353
FGP	586	39,853
Senior Companion 9/30/07-9/29/08	598	10,168
Senior Companion (9/30/08-9/29/09)	599	28,572
EconDev Technical Assistance	601	69
USDA-Marshall RLF	606	1,078
CDBG Grantwriting	610	5,410
National Research Initiative	618	98
Forest Workshops	619	86
Henderson Co SBE-CDBG	635	1,294
Transylvania Co SBE CDBG	636	1,014
CDBG Marshall Infrastructure	652	437
NC RC STEP, Ph 2 Marshall	659	3,702
Brownfields Consulting, City of Asheville	670	14,901
EPA BF REPP-Reg'l Envir Priorities Project	671	3,053
Brownfields Conference 2007	680	47
RENCI-Linking Lands & Communities	688	832
FHWA-Linking Lands & Communities	689	7,051
PRF-Mountain Ridge Protection	691	221
CFWNC Strategy-Linking Lands & Community	693	4,745
ZSR-Mountain Ridge/Slope Protection-Action Phase	694	3,449
CFWNC Linking Lands Strategy II	695	233
ARC Housing (08)	708	1,286

Schedule of Indirect Costs For the Year Ended June 30, 2009

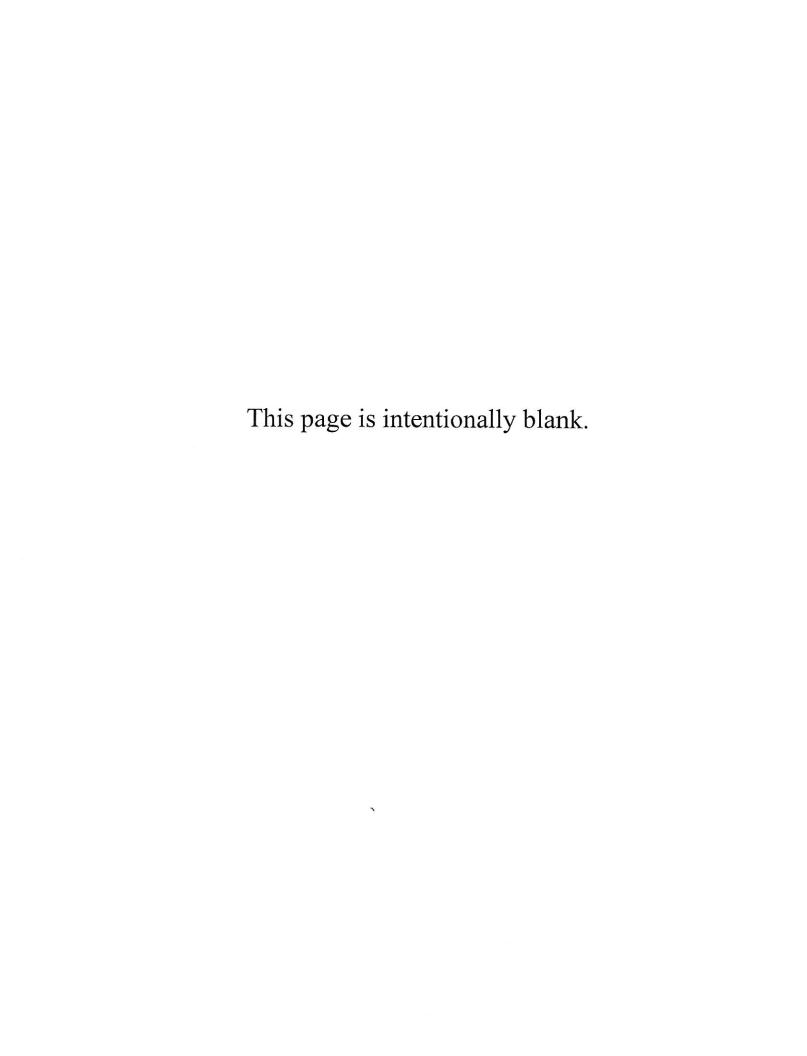
	Program	Actual
ARC Housing (09)	709	658
Straight-Pipe Elimination	715	274
NC CWMTF-Straight Pipe Elimination, #2	716	885
Madison Co CDBG-Scattered Site	731	3,618
NCRC Mars Hill Planning	740	770
CDBG Mars Hill Infrastructure	741	7,452
NCRC Mars Hill Supplemental	742	2,677
Mars Hill Environmental Assessment	744	4,903
NCRC Marshall Planning	750	1,973
CDBG Marshall	751	7,665
NCRC Marshall, Clean Water Partners Supplemental	752	1,081
Marshall Environmental Assessment	754	982
Henderson Co Housing Finance Agency	782	173
CDBG Hend Co Shuey Knolls Admin	784	3,726
CDBG-Brevard McMinn Hookup	785	1,117
Henderson Co CHAF	790	5,807
Madison Co CHAF	791	2,240
Clean Air Campaign	800	2,551
Alternative Fuels Initiative 2007	821	11,497
MELC-Mobile Environmental Learning Ctr	830	3,388
RUS 12-Solid Waste	847	1,541
RUS-Solid Waste, LGS RUS-14	849	8,991
DPPEA SWMTF WRP	850	138
DPPEA/WRP	851	9,512
Reg'l Water Authority, City of Asheville	853	2,248
DPPEA/WRP - WRP East	856	115
WRP-SEO Energy Efficiency II	857	486
WRP SEO-Utility Savings Initiative	862	5,709
WRP Cherokee Foundations	863	1,566
WRP-NC Farm Bureau FEEP	864	18
RUS-WRP, RUS14	869	1,829
ARC Water FY10**FY09 Riverweek use 880 FY10	870	664
ARC Water (08)	878	1,029
ARC Water 10/08-9/09	879	5,097
RPO	900	35,278
DENR Greenways Planning	926	331
French Broad MPO-City of Avl	950	29,850
French Broad River MPO	952	56,028
Total indirect expense allocation		\$ 704,280

Combining Statement of Fiduciary Net Assets - Fiduciary Funds Agency Funds

<u>Assets</u>	Car	olinaWest <u>Inc</u>	Appa Mou	ithern ilachian intain tiative	Hi	WNC ighway erridors	A	Total Agency Funds
Cash and cash equivalents	\$	25,377	\$	509	\$	5,139	\$	31,025
<u>Liabilities</u> Accounts Payable	_\$		\$		\$		\$	
Net Assets								
Held in trust for other purposes	\$	25,377	\$	509	\$	5,139	\$	31,025

Combining Statement of Changes in Fiduciary Net Assets - Fiduciary Funds Agency Funds

	Car	olinaWest Inc	Southern Appalachian Mountain Initiative	Higl	NC nway ridors		Agency Funds
Additions							
Receipts	\$	17,500	\$ -	\$	=	\$	17,500
Deductions							
Pass-through expenses		26,213	168	-	1,099		27,480
Change in net asset	ts	(8,713)	(168)	(1,099)		(9,980)
Net assets, beginning of year	ır	34,090	677		5,238	()	41,005
Net assets, end of year	\$	25,377	\$ 509	\$ 3	5,139	\$	31,025



Schedule of Revenues, Expenditures and Changes in Fund Balances Budget and Actual

All Governmental Funds

	General		
	Budget	Actual	Variance Positive (Negative)
Revenues:			
Federal government	\$ -	\$ -	\$ -
State of North Carolina	8,000	8,000	-
Local governmental agencies and membership dues Private	72,125	72,124	(1)
In-kind	22,639	24,913	2,274
Interest income	6,000	89,712 2,224	89,712
Contingency	0,000	2,224	(3,776)
Other	20,018	21,405	1,387
Total revenue	128,782	218,378	89,596
Expenditures:			
Local services	130,782	145,296	(14,514)
Host for Regional Brownfields Representative	8,000	8,000	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
ARC Administrative Assistance	100	-	-
Economic Development Administration	14	-	-
State Technical Assistance	-	-	. =
Madison County Comprehensive Plan Technical Assistance	. ?	t -	
Econonmic Development Technical Assistance		2. -	
USDA - Marshall Revolving Loan Fund		-	-4
CDBG Grantwriting/Planning	-	12	-
Rural Center - Economic Innovations Grant	-	:-	
Rural Center - Econ Innovations Grant - Medicinal Herbs	-	-	
Rural Center - Econ Innovations Grant - Landcare	-	-	-9
National Research Initiative	-	2 <u>47.</u>	<u>-</u> ,
Forest Products Workshop	-	~	-
Henderson Co Small Business & Entreprenuerial Assistance, CDBG	-	:=	-
Transylvania Co Small Business & Entreprenuerial Assistance, CDBO		Œ.	-
EPA Brownfields Initiative Revolving Loans	~ 1	-	-
CDBG Marshall Water/Sewer Infrastructure	-	-	-
NC Rural Center-Small Town Economic Planning(STEP) Phase 2	- 0	-	-
NC Rural Center-Econ Innovations Grant-Energy/Fuels	=	-	-
City of Asheville Brownfields Administrative Technical Assistance	20	-	, -
EPA BF Regional Environmental Priorities Projects		-	0 <u>-</u>
Brownfields Team Conference Planning	₽ .?	-	2
EPA Brownfields Assessment III	-	-	u-
EPA Brownfields Assessment IV	21	=	n d
Lyndhurst Foundation - Linking Lands & Communities	**	-	-
RENCI - Linking Lands & Communities	•		-
Federal Highway Agency-Linking Lands and Communities	-	-	-
ZSRF Mountain Ridge Protection	=	-	-
CFWNC Strategy-Linking Lands and Communities	-	-	N=1
ZSRF Mountain Ridge Protection/Steep Slope, Phase II, Action	-	-	8₩
CFWNC Strategy-Linking Lands and Communities, Phase II	-	-	7 -

Buc	dget	Actual	Variance Positive (Negative)
\$ 5	5,425,518	\$ 4,257,474	\$ (1,168,044)
	2,996,654	2,247,014	\$ (1,168,044) (749,640)
-	346,978	302,395	(44,583)
	187,015	123,972	(63,043)
	199,231	335,564	136,333
	-	583	583
	-	_	-
	5,066	14,852	9,786
9	0,160,462	7,281,854	(1,878,608)
		-	
	-	=	(E) (40)
	118,131	118,130	1
	70,334	70,334	<u>-</u>
	44,099	44,099	-
	58,822	41,984	16,838
	800	252	548
	64,494	49,472	15,022
	19,278	20,205	(927)
	13,527	13,527	:=
	3,280	3,280	7
	5,711	5,711	=
	55,272	49,111	6,161
	1,000	598	402
	6,000	6,000	-
	6,000	3,807	2,193
	829,756	144,156	685,600
	4,296	1,635	2,661
	11,473	11,473	-
	295,222	258,105	37,117
	60,000	49,599	10,401
	21,750	20,720	1,030
	3,238	5,833	(2,595)
	178,667	120,063	58,604
	261,538	41,356	220,182
	10,000	4,344	5,656
	5,000	5,000	-
	80,782	82,978	(2,196)
	1,500	648	852
	15,798	15,798	-
	23,395	17,426	5,969
	25,000	704	24,296

Schedule of Revenues, Expenditures and Changes in Fund Balances Budget and Actual

All Governmental Funds

	General		
			Variance Positive
ADOH	Budget	Actual	(Negative)
ARC Housing		-	
CWMTF Straight Pipe Elimination Funding	* <u>=</u>	-	 8
CWMTF Straight Pipe Elimination Funding II	-	-	-
WNC Community Housing Partnership CDBG Madison Co Scattered Site		(-	
		-	-3
NCRC Mars Hill Planning	-		5.2
CDBG Mars Hill Infrastructure		_	=
NCRC Mars Hill Supplemental	•	= 1	₩.
Mars Hill Environmental Assessment	-	-	-
NCRC Marshall Planning	=	8	=
CDBG Marshall Infrastructure	=	=	=
NCRC Marshall Clean Water Partners	-	->	-
Marshall Environmental Assessment	-	-	-
NC Housing Finance Agency, Henderson Co	-	-	=
CDBG Henderson Co Shuey Knoll	-	41	-
CDBG Brevard McMinn Hook-up	-	=:	-
Henderson Co CHAF	-	-	:=
Madison Co CHAF		<u>=</u>	-
NC Housing Finance Agency, Madison Co	-	-	-
HFA, Henderson Co, Supplemental	-	-	-
Subtotal Economic and Community Development	138,782	153,296	(14,514)
Elder Abuse	-	-	_
Boomers and Beyond, Business of Aging Conference	<u> </u>		
Buncombe Co Aging Plan	<u>u</u>	-	_
Aging - Planning	_	:-	_
Aging - Chronic Disease and Self-Management Program	_	-	-
Aging - Health Promotions	#	-	_
Active Aging Week	=	12	_
Community Resource Connections		_	-
Home and Community Care Block Grant	z-	æ	270 (E)
Senior Center General Purpose and Outreach		-	_
Aging - Fan & Heat Relief	10	-	-
Family Caregiver Support	1=	_	_
UNC-CH Alzheimers' Respite Support	:-	-	_
Project Care	-		
Regional Ombudsman		_	
Older American Community Service Employment Program		-	Ed bed
FFY 08 c/o Older American Community Service Employment Progra	_	-	
ARRA - Older American Community Service Employment Program	-	-	-
Volunteer Recognition Event Planning	98-75	-	-
Retired Senior Volunteer Program		<u></u> 3	₩ ₩
	-	H	•
Foster Grandparent Program	-	-1	=

Spo	ecial	Rev	enue

	Special Revenue	
		Variance Positive
Budget	Actual	(Negative)
15,222	10,804	4,418
26,700	25,886	814
12,000	4,460	7,540
3,500	3,500	72
13,273	13,273	n u
2,500	2,500	æ
29,800	29,800	-
8,650	8,094	556
15,000	15,000	-
6,000	6,000	·-
32,000	32,000	±.
8,218	3,227	4,991
3,000	3,000	-
377,103	115,150	261,953
12,548	12,548	.El
4,016	4,016	
7,199	8,310	(1,111)
12,531	17,319	(4,788)
2,000	71	
	1,721	(1,721)
2,885,423	1,523,027	1,360,467
8,232	8,232	-
8,487	4,695	3,792
44,551	44,551	
254,807	251,113	3,694
18,716	18,716	-
35,430	35,429	1
2,250	1,880	370
10,000	8,005	1,995
2,677,035	2,675,390	1,645
76,197	69,334	6,863
3,862	3,862	-
217,552	215,114	2,438
60,404	5,719	54,685
57,000	56,220	780
294,344	295,514	(1,170)
245,874	241,905	3,969
12,939	11,645	
59,462	2,328	
4,943	3,770	1,173
186,052	213,861	(27,809)
387,524	388,756	(1,232)
		A DO A

Schedule of Revenues, Expenditures and Changes in Fund Balances

Budget and Actual

All Governmental Funds For the Year Ended June 30, 2009

		General		
			Variano Positiv	e e
Saving Companies Durant	Budget	Actual	(Negativ	/e)
Senior Companion Program				
Subtotal Human Service				
Clean Air Campaign	-	<u>-</u>		_
SAMI	<u>~</u>	-		_
Alternative Fuels Initiative	-	_		-
SAWGII Southern Appalachian Forest Renewable Resources				
Mobile Education Center	_	-		
Madison Co Solid Waste Technical Assistance	_	-		-
Rural Utility Service - Integrated Waste Management	-	-		_
Rural Utility Service - Integrated Waste Management, 10/1/08-9/30/9		-		_
Div of Pollution Prevention - Waste Reduction Partners	<u>-</u> -	Ξ.		-
Waste Reduction Partners - Asheville/Buncombe Water Authority	_	<u>_</u>		_
Waste Reduction Partners - Private Contributions	_	<u>-</u> 0		_
DPPEA/WRP - WRP East	-	- y		-
State Energy Office - WRP Energy Efficiency	2	_		-
State Energy Office - WRP Utility Savings	<u>=</u>	=		
Waste Reduction Partners - Cherokee Preservation Foundation	4	-		_
Waste Reduction Partners - NC Farm Bureau, Farm Energy Efficienc	_	-		_
State Energy Office - WRP Energy Efficiency Audits, Private Sector	<u> </u>	-		_
Riverweek	**************************************			_
ARC Water		_		_
CWMTF French Broad River Conservation Easements		_		_
Subtotal Environmental Protection		-		
Rural Transportation Planning Organization	=			
Bicycle Maps	-	-		
NCDENR Greenways Planning	-	-		-
City of Asheville - French Broad River Metropolitan Planning Org.	_	-		_
21st Century Transportation Presentation		22		_
French Broad River Metropolitan Planning Org.	-			2
Subtotal Transportation				
Total expenditures	138,782	153,296	(14	514)
Revenues over (under) expenditures	(10,000)	65,082		082
Other financing sources (uses):			·	
Funds from Capital Lease		34,312	3/1	312
Gain (Loss) on Sale of Assets	1 <u>2</u> 4	54,512	JT,	<i>J</i> 12
Appropriated Fund Balance	10,000	-		_
Transfers from (to) other funds	,	-		-
Net change in fund balances	\$ (10,000)	99,394	\$ 109,	394
Fund balances - beginning of year		584,034	u	
Fund balances - ending of year		\$ 683,428		

St	eci	al	Re	ven	ue

	Special Revenue	17	ariance
			ositive
Budget	Actual		
	395,529		egative)
386,746 5,052,407	4,951,568		(8,783)
3,032,407	4,931,308		42,411
12,130	12,130		18
677	168		509
36,100	36,100		-
7,261	7,261		
11,245	11,132		113
3,500	<u>~</u>		3,500
4,959	4,959		-
71,250	66,085		5,165
40,000	40,000		-
15,000	15,000		(4)
1,081	722		359
25,000	4,394		20,606
13,833	13,833		-
124,985	114,147		10,838
45,500	41,454		4,046
13,250	5,300		7,950
10,000	1,894		8,106
2,000	2,000		_
21,500	19,256		2,244
139,000	1,250		137,750
598,271	397,085		201,186
112,500	112,500		_
3,845	3,589		256
1,000	1,000		
277,816	113,688		164,128
1,200	1,200		
228,000	178,197		49,803
624,361	410,174	-	214,187
9,160,462	7,281,854	3 53 31 31 3	1,818,251
			(60,357)
	,		(/)
	_		-
-	'≅		=
. 	-		-
-			
\$ -		\$	(60,357)
	2		(100-00-00-00-00-00-00-00-00-00-00-00-00-
	\$ -		

Schedule of Revenues and Expenditures by Type -All Governmental Funds For the Year Ended June 30, 2009

	General Fund	Special Revenue Fund	Total Governmental
Revenues:	runu		Funds
Federal government	\$ -	\$ 4,257,474	\$ 4,257,474
State of North Carolina	8,000	2,247,014	2,255,014
Local governmental agencies and memb		302,395	374,519
Private	24,913	123,972	148,885
In-kind	89,712	335,564	425,276
Interest income	2,224	583	2,807
Other	21,405	14,852	36,257
Total revenue	218,378	7,281,854	7,500,232
Expenditures:	210,376	7,281,834	7,300,232
Personnel - direct	7,014	1,207,966	1,214,980
Personnel - indirect/field	7,165	404,309	411,474
Fringe benefits	6,611	477,509	484,120
Telephone and postage	1,877	29,759	
Travel - staff and committee		117,677	31,636
	4,294		121,971
Rent Utilities	2,075	3,824	5,899
	327	13,651	13,978
Maintenance and repairs	1,297	32,397	33,694
Insurance (not payroll related)	1,491	6,597	8,088
Training and workshops	214	13,979	14,193
Supplies	5,516	19,545	25,061
Contractual	919	470,206	471,125
Dues and subscriptions	4,990	11,130	16,120
Printing	2,098	47,373	49,471
Advertising	39	27,071	27,110
Legal fees	12	335	335
Equipment and technology	4,668	44,136	48,804
Equipment - leased	82	3,434	3,516
Office Space & Leasehold Improvement	65,268		65,268
Usage Allowance	1-1	16,901	16,901
Depreciation Expense	1,842	76,872	78,714
Board/Council expense	4,852	<u>~</u>	4,852
Other	10,847	22,939	33,786
	133,486	3,047,610	3,181,096
Debt service:			
Debt service - principal	16,470	¥	16,470
Debt service - interest	1,963	49,422	51,385
	18,433	49,422	67,855
Other:			
In-kind	1,277	335,564	336,841
Loans-Revolving Loan Fund	-	40,600	40,600
Sub-Grants-Revolving Loan Fund	-	89,875	89,875
Subcontracted/pass-through	100	3,718,783	3,718,883
. 300 8 000	1,377	4,184,822	4,186,199
Total expenditures	153,296	7,281,854	7,435,150
Revenues over (under) expenditures Other financing sources (uses):	65,082		65,082

Schedule of Revenues and Expenditures by Type -All Governmental Funds For the Year Ended June 30, 2009

	General Fund	Special Revenue Fund	Total Governmental Funds
Proceeds from capital lease	34,312		34,312
Gain (Loss) on sale of assets	, E	~	
Transfers from (to) other funds	-		
	34,312		34,312
Net change in fund balances	\$ 99,394	\$ -	\$ 99,394

One West Pack Square, The BB&T Building, Suite 1506, Asheville, North Carolina 28801, (828) 254-1700

Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregated remaining fund information of the Land-of-Sky Regional Council (the "Council"), as of and for the year ended June 30, 2009, which collectively comprises the Council's basic financial statements, and have issued our report thereon dated October 09, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Council's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of providing an opinion on the internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Council's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Council's financial statements that is more than inconsequential will not be prevented or detected by the Council's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Council's internal control.

Our consideration of the internal control over financial reporting was for limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Council's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the audit committee, management, others within the organization, members of the governing Board, and federal and State awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Elizabeth Keel, pllc

Glerabeth Keel, plle

October 09, 2009

One West Pack Square, The BB&T Building, Suite 1506, Asheville, North Carolina 28801, (828) 254-1700

Report On Compliance with Requirements Applicable To Each Major Federal Program And Internal Control Over Compliance In Accordance With OMB Circular A-133 And The State Single Audit Implementation Act

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina

Compliance

We have audited the compliance of the Land-of-Sky Regional Council (the "Council") with the types of compliance requirements described in the U. S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement and the Audit Manual for Governmental Auditors in North Carolina, issued by the Local Government Commission, that are applicable to each of its major federal programs for the year ended June 30, 2009. The Council's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the Council's management. Our responsibility is to express an opinion on the Council's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and the State Single Audit Implementation Act. Those standards, OMB Circular A-133, and the State Single Audit Implementation Act require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Council's compliance with those requirements and performing such other procedures, as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Council's compliance with those requirements.

In our opinion, the Council complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2009.

Internal Control Over Compliance

The management of the Council is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Council's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over compliance.

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a federal program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies that adversely affects the entity's ability to administer a federal program such that there is more than a remote likelihood that noncompliance with a type of compliance requirement of a federal program that is more than inconsequential will not be prevented or detected by the Council's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected by the Council's internal control.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the audit committee, management, others within the organization, members of the governing Board, and federal and State awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Elizabeth Keel, pllc Elizabeth Keel, pllc October 09, 2009 One West Pack Square, The BB&T Building, Suite 1506, Asheville, North Carolina 28801, (828) 254-1700

Report On Compliance With Requirements Applicable To Each Major State Program And Internal Control Over Compliance In Accordance With Applicable Sections of OMB Circular A-133 And The State Single Audit Implementation Act

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina

Compliance

We have audited the compliance of the Land of Sky Regional Council (the Council), with the types of compliance requirements described in the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission, that are applicable to each of its major State programs for the year ended June 30, 2009. The Council's major State programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major State programs is the responsibility of the Corporation's management. Our responsibility is to express an opinion on the Council's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and applicable sections of OMB Circular A-133, as described in the Audit Manual for Governmental Auditors in North Carolina, and the State Single Audit Implementation Act. Those standards, applicable sections of OMB Circular A-133, and the State Single Audit Implementation Act require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major State program occurred. An audit includes examining, on a test basis, evidence about the Council's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Council's compliance with those requirements.

In our opinion, the Council complied, in all material respects, with the requirements referred to above that are applicable to each of its major State programs for the year ended June 30, 2009.

Internal Control Over Compliance

The management of the Corporation is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to State programs. In planning and performing our audit, we considered the Council's internal control over compliance with requirements that could have a direct and material effect on a major State program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over compliance.

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a State program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies that adversely affects the entity's ability to administer a State program such that there is more than a remote likelihood that noncompliance with a type of a compliance requirement of a State program that is more than inconsequential will not be prevented or detected by the Council's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material noncompliance with a type of compliance requirement of a State program will not be prevented or detected by the Council's internal control.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

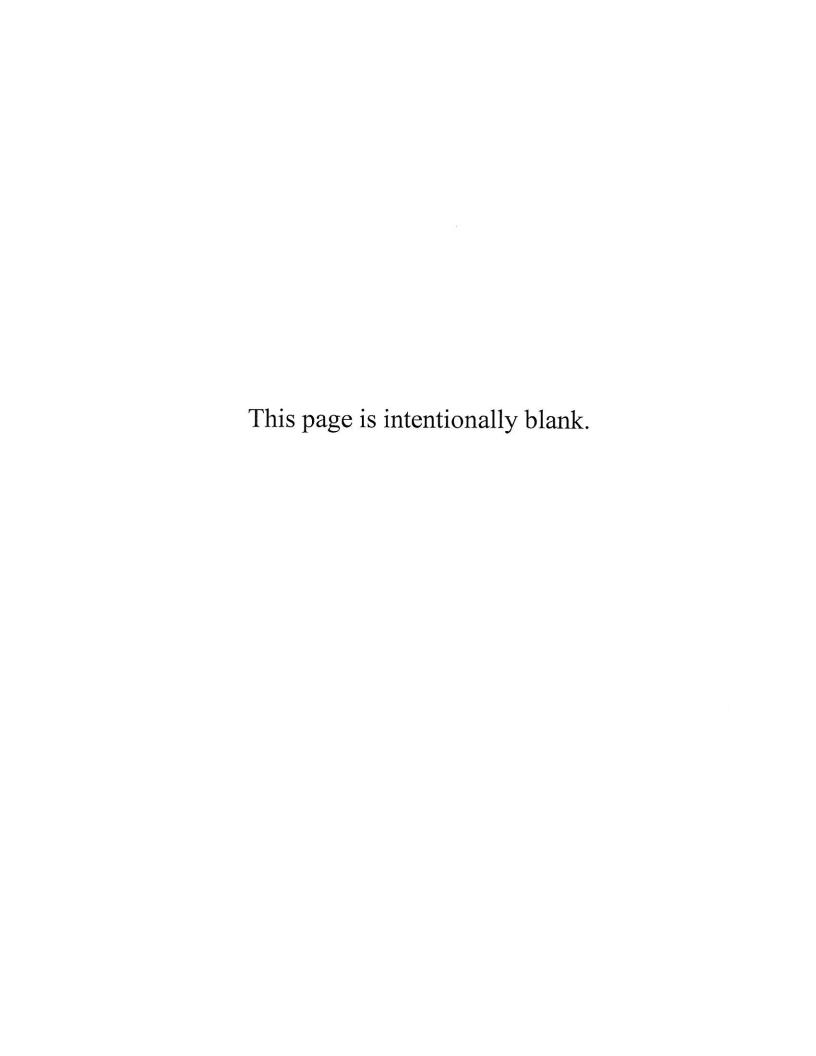
This report is intended solely for the information and use of the audit committee, management, others within the organization, members of Board of Directors, and federal and State awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Elizabeth Keel, pllc

Certified Public Accountant

Elizabeth Keel, pllc

October 09, 2009



Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2009

		Federal CFDA Number	Pass-Through Grantor Number
U.S. Dept of Agriculture:		Number	Number
Rural Business Enterprise - Marshall Revolving Loan Fund	606	10.769	
Forest Service - Southern Appalachian Forest Fragmentation Work Group	829	10.652	
Passed through Rural Development Administration	023	10.002	
Solid Waste Management Program 2006-2008	847	10.762	380110561024369-15
Solid Waste Management Program 2008-2009	849	10.762	380110561024369-17
Passed through North Carolina State University	0.17	10.702	300110301024307-17
Improved Farm Profit with Farmland Protection and			2005-35618-15645,
High Value Crops	618	10.206	subaward 2005-0587-01
Passed through NC Department of Health and Human Services	Old	10.200	subaward 2005-0567-01
Food Distribution Program	520	10.570	NC-77
Total U.S. Department of Agriculture	320	10.570	NC-//
U.S. Dept of Commerce:			
Direct Program:			
Economic Development Administration (EDA)	400		
Planning Grant (other match reported NC RC)	438	11.302	04-83-06016
Planning Grant (other match reported NC RC)	439	11.302	04-83-06128
Total U.S. Department of Commerce			
U.S. Dept of Energy:			
Passed through NC Department of Administration, State Energy Office			
Utility Savings Initiative	862	81.041	08-USI-AN1
Supporting Energy Efficiency in 37 NC Counties	857	81.041	07-BLD-DW1
Total U.S. Department of Energy			
U.S. Department of Health & Human Services:			
Passed through N.C. Dept of Health and Human Services,			
Title IIIB Planning & Administration	510/511	93.044	SG-91-02
Title IIIB	520	93.044	
Title IIIB Legal	520	93.044	
Title IIIB Ombudsman	550	93.044	
Title IIIC1	510/520	93.045	
Title IIIC2	520	93.045	
Title IIIE	510/511	93.052	
Title IIIF - Preventive Health 90%	513	93.043	
Family Caregiver Support	530	93.052	
Empowering Older People	512	93,048	
Title VII-B, Elder Abuse	500	93.041	
Title VII-E, Ombudsman	550	93.042	
Community Resource Connections, Aging and Disability Resource Center	516	93.048	
Total U.S. Department of Health & Human Services			

Federal		State		Local		Total	
\$	31,874	S	=	\$	15,000	\$	46,874
87	7,261		-			•	7,261
	.,						7,201
	4,959				_		4,959
	66,085						1,700
	49,111		Ē.		×=		49,111
	90,424				-		90,424
	249,714	-	-		15,000		198,629
	27, 500				0.445		
	26,500		-		8,667		35,167
	26,500 53,000	2			8,667 17,334		35,167 70,334
	114,148		_				114,148
	13,833				-		13,833
3	127,981	·	-			-	127,981
	73,633		53,457		37,957		165,047
	729,781		1,124,951		-		1,854,732
	53,027 116,350		3,119 94,357		30,607		56,146
	292,214		68,652		30,607		241,314 360,866
	211,029		163,994		Ī		375,023
	18,010		987				18,997
	30,116		1,772		3,543		35,431
	201,669		13,445		-		215,114
	18,716				=		18,716
	6,996		412		825		8,233
	51,190		3,011		-		54,201
	8,005						8,005
	1,810,736		1,528,157		72,932		3,411,825

Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2009

		Federal CFDA Number	Pass-Through Grantor Number
U.S. Administration on Aging			
Passed through Univerity of North Carolina at Chapel Hill			
Linkages in Support of Persons with Alzheimer's Disease	532	93.051	
U.S. Department of Housing and Urban Development:			
Passed through N.C. Housing Finance Agency			
Henderson County Single Family Rehabilitation Program	782	14.239	SFR 0718
Madison County Single Family Rehabilitation Program	795	14.239	SFR 0911
Passed through N.C. Dept of Commerce,			
Division of Community Assistance:			
Brevard - McMinn Hookup	785	14.228	CDBG 07-C-1706
Henderson County Shuey Knolls Administration	784	14.228	CDBG 06-C-1600
Henderson County Small Business Entrepreneurial Assistance Program	635	14.228	CDBG 08-C-1848
Madison County Scattered Site Housing Program	731	14.228	CDBG 08-C-1828
Mars Hill, Small Cities Urgent Needs	741	14.228	CDBG 07-C-1750
Marshall Infrastructure	652	14.228	CDBG 03-C-1177
Marshall, Small Cities Infrastructure	751	14.228	CDBG 05-D-1751
Transylvania County Small Business Entrepreneurial Assistance Program	636	14.228	CDBG 08-C-1849
Western North Carolina Housing Partnership Mini-Grant 08/09	718	14.228	
Total U.S. Department of Housing & Urban Development			
			-1205
U.S. Department of Labor:			
Passed through N.C. Dept of Health and Human Services,			
Senior Community Service Experience Program	560/561	17.235	
American Recovery and Reinvestment Act SCSEP	563	17.235	
Total U.S. Department of Labor			
Appalachian Regional Commission:			
Direct Grants			
2008 ARC Administrative Grant	428/440	23.009	NC-706-B-C35
2009 ARC Administrative Grant	429/440	23.009	NC-706-B-C36
2007-2008 ARC Housing Specialist	708	23.011	CWP-08-B
2008-2009 ARC Housing Specialist	709	23.011	CWP-09-B
2007-2008 Watershed Protection TAP	878	23.011	CWP-08-B
2008-2009 Watershed Protection TAP	879	23.011	CWP-09-B

Total Appalachian Regional Commission

Federal		State			Local	Total		
\$	5,719	\$	-	S	-	\$	5,719	
	115,150		-		-		115,150	
	1,792		-		-		1,792	
	116,942	-	-				116,942	
	4,016							
	17,253		5				4,016	
	9,500				-		17,253	
	20,273				-		9,500	
	29,800				-		20,273 29,800	
	1,635		_		-		1,635	
	35,500		_		-		35,500	
	5,307		_		_		5,307	
	3,500		-		-		3,500	
	243,726						243,726	
						-	· · · · · · · · · · · · · · · · · · ·	
	219,672		,-		24,408		244,080	
	2,328			_	259		2,587	
	222,000		-	-	24,667		246,667	
	40,312		23,018		17,294		80,624	
	40,802		21,081		19,722		81,605	
-	81,114	(44,099		37,016		162,229	
	6,222		-				6,222	
	4,582		-		-		4,582	
	3,000		-		-		3,000	
	16,256		_		-		16,256	
	30,060				-	***	30,060	
	111,174		44,099		37,016		192,289	

Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2009

		Federal CFDA Number	Pass-Through Grantor Number
U.S. Department of Transportation, Federal Highway Administration:			
Linking Lands and Communities in Land-of-Sky Region of WNC Passed through N.C. Department of Environment & Natural Resources	689	20.205	
Parks & Recreation Regional Trails and Open Space Plan-French Broad Watershed NC Department of Transportation	926	20.219	P07048
French Broad Metropolitan Planning Organization Contracted with City of Asheville	952	20.205-5	
French Broad Metropolitan Planning Organization Transition Total Federal Highway Administration	950	20.205-5	
Environmental Protection Agency:			
Direct grants			
Regional Brownfields Initiative, Revolving Loan Fund Admin	645	66.818	BF 96413504
Brownfields Assessment, Phase II	683	66.818	BF 96460606
Brownfields Assessment, Phase III	684	66.818	BF 95408408
Regional Environmental Priority Project, Brownfields	671	66.611	PI 96499208
Contracted with City of Asheville			
City of Asheville Brownfields Assessment Administration	670	66.818	BF 95405608
Total Environmental Protection Agency			
Corporation for National Service:			
Direct Grants			
Retired Senior Volunteer	578	94.002	06SRSNC008
Retired Senior Volunteer	579	94.002	09SRSNC002
Foster Grandparent/Senior Companion Cluster			
2009 Foster Grandparent	586	94.011	08SFSNC001
2007-2008 Senior Companion Program	598	94.016	06SCSNC005
2008-2009 Senior Companion Program	599	94.016	06SCSNC005
Total Corporation for National Service			
State Programs:			
NC General Assembly			
Passed through North Carolina Rural Center:			
Clean Water Partners Planning, Mars Hill	740		2008-362-40101-112
Clean Water Partners Supplemental, Mars Hill	742		2008-146-40101-112
Clean Water Partners Planning, Marshall	750		2008-370-40101-112
Clean Water Partners Supplemental, Marshall	752		2008-046-40101-112
Creating Place-Based Jobs in Rural NC	615-617		18-02-21
200			

Federal			State Local		Total	
S	50,286	\$		S	32,693	S 82,979
	1,000		•		=	1,000
	142,558		-		35,639	178,197
	113,688		20			113,688
	307,532			***	68,332	375,864
	126,156		a.			126,156
	120,063		2 .0		-	120,063
	41,356		=1		-	41,356
	15,720		-		-	15,720
	49,599			***	<u> </u>	49,599
	352,894	1 -1000	-			352,894
	65,731		-		42,197	107,928
	64,532				44,123	108,655
	130,263		-		86,320	216,583
	343,372		6,038		39,346	388,756
	84,106		16,190		10,712	111,008
	214,891		55,769	7	13,861	284,521
	298,997		71,959		24,573	395,529
	772,632		77,997	3	150,239	1,000,868
			2,500		-	2,500
	21		8,094		-	8,094
	=1		6,000		-	6,000
			2 227			2 227
			3,227		/=1	3,227

Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2009

	(ederal CFDA umber	Pass-Through Grantor Number
State Programs, continued:			
NC General Assembly, continued			
Passed through North Carolina Rural Center, continued:	4.50		
NC STEP Coaching and Technical Assistance - Implementation	659		2008-470-60401-205
Planning and Entrepreneurship-Clean Energy Future	663		2008-178-30301-107
NC Clean Water Management Trust Fund			
Conservation Easement Acquisition	895		2007-016
NC Department of Administration, State Energy Office			
Clean Vehicles Coalition	821		09-TRN-CM1
Energy Efficiency for Private Organizations in WNC	865		09-BLD-RC1
NC Department of Crime Control and Public Safety			
NC Redevelopment Center			
Henderson County Crisis Housing Assistance Funds	790		045-0-04
Madison County Crisis Housing Assistance Funds	791		057-0-04
NC Department of Environment and Natural Resources:			
Division of Environmental Health, Wastewater Discharge			
Elimination Program - Clean Water Management Trust Fund	715		T03133
Elimination Program, Deferred Loan/Grant Program	716		2289
Division of Pollution Prevention & Environmental Assistance			
Waste Reduction Partners	850/851/856		H05003
NC Brownfields Program Partnership for WNC	406		N08002
NC Department of Health and Human Services			
Senior Center Development	521		NC-77
Senior Center Outreach	521		NC-77
Project Care/Alzheimer's	532		
Fan/Heat Relief Program	522		NC-77
NC Department of Transportation			
Rural Transportation Planning Funds	900		

Total Federal and State Awards Expended

Federal			State		Local	Total		
\$		S	11,473	S	-	\$	11,473	
	-		197,830		-		197,830	
	-	-	251,642				251,642	
	-		1,250		-		1,250	
			36,100		12,130		48,230	
			1,894		12,130		1,894	
			37,994		12,130		50,124	
			8,310		-		8,310	
	(2)		17,319		-		17,319	
	-		25,629		-		25,629	
			26,700				26,700	
	2 .		3,646		<u></u>		3,646	
	-		44,394		-		44,394	
			8,000	_			8,000	
	-		82,740	S.E.	-		82,740	
	-		46,119		15,373		61,492	
	(-);		5,882		1,961		7,843	
	-		56,222		•		56,222	
	¥1		3,865				3,865	
	-		112,088		17,334		129,422	
	20		90,000	·	22,500		112,500	
			90,000		22,500		112,500	
¢ 4	257 100	¢	2,251,596	\$	437,484	c	6 000 102	
\$ 4,	257,108	\$	2,231,390	φ	431,404	\$	6,880,103	

Schedule of Expenditures of Federal and State Awards

For the Year Ended June 30, 2009

1. Significant Accounting Policies

The accompanying schedule of expenditures of federal and State awards includes the federal and State grant activity of Land-of-Sky Regional Council and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and the State Single Audit Implementation Act.

2. Federal and State Awards Which Have Been Passed Through to Subrecipients

		Federal CFDA
Subrecipient	Program Name	Number
Buncombe County	Title III B (Legal, Access, In-Home)	93.044
	Title III C1 (Congregate Nutrition)	93.045
	Title III C2 (Home-Delivered Meals)	93.045
	Food Distribution	10.570
Alzheimer's Association, WCC	C Family Caracivar Title III E	93.052
Alzhenner's Association, wee	Project Care/Alzheimer's	93.032
	rioject care/razhenners	93,031
Council on Aging of Buncombe	e (Food Distribution	10.570
	Family Caregiver, Title III-E	93.052
	Fan/Heat Relief	N/A
No. 1 WY 1		
Meals on Wheels	Food Distribution	10.570
Asheville Area Parks & Rec	Senior Center Development	N/A
Town of Black Mountain	Senior Center Development	N/A

Pass-Through Grantor

Grantor		
Number	Federal	State
·		
NC-77	\$ 462,785	\$ 682,249
NC-77	84,034	23,537
NC-77	61,883	48,091
NC-77	20,427	
	629,129	753,877
NC-77	29,589	1,974
NC-77	V=.	57,000
	29,589	58,974
NC-77	3,806	1
NC-77	16,875	1,125
NC-77		3,200
	20,681	4,325
NC-77	4,808	-
NC-77	_	25,064
NC-77	-	4,211

Subrecipient	Program Name	Federal CFDA Number
Henderson County	Title III B (Legal, Access, In-Home)	93.044
(paid directly to providers per	Title III C1 (Congregate Nutrition)	93.045
agreement with Henderson Co)	Title III C2 (Home-Delivered Meals)	93.045
agreement wan remaind a coj	Food Distribution	10.570
Henderson Co Council on Aging	Family Caregiver, Title III-E	93.052
	Senior Center Development	N/A
Pardee Pavilion	Family Caregiver, Title III-E	93.052
Madison County	Title III B (Legal, Access, In-Home)	93.044
-	Title III C1 (Congregate Nutrition)	93.045
	Title III C2 (Home-Delivered Meals)	93.045
	Food Distribution	10.570
	Family Caregiver, Title III-E	93.052
	Senior Center Development	N/A
	Fan/Heat Relief	N/A
Turandarai Camba	Tid- HID (Lead Access to Heavy)	02.044
Transylvania County	Title III B (Legal, Access, In-Home)	93.044
	Title III C1 (Congregate Nutrition)	93.045
	Title III C2 (Home-Delivered Meals)	93.045
	Food Distribution	10.570
Transylvania Community Hospita	Family Caregiver, Title III-E	93.052
Transylvania County WCCA	Fan/Heat Relief	N/A
	Senior Center Outreach	N/A
	Senior Center Development	N/A
	Food Distribution	10.570

Pass-Through Grantor

Grantor		
Number	Federal	State
NC-77	\$ 205,276	\$ 257,833
NC-77	17,407	4,876
NC-77	129,518	100,650
NC-77	33,339	=:
	385,540	363,359
NC-77	4,687	313
NC-77	, -	4,211
	4,687	4,524
NC-77	10,312	688
NC-77	46,399	65,109
NC-77	70,032	19,616
NC-77	15,638	12,153
NC-77	18,951	
NC-77	8,437	563
NC-77		8,422
NC-77	-	400
	159,457	106,263
NC-77	68,348	122,878
NC-77	62,174	17,414
NC-77	3,989	3,100
NC-77	6,085	3,100
NC-77	140,596	143,392
	140,390	143,392
NC-77	15,000	1,000
NC-77	-	
NC-77	=	5,882
NC-77	4 5 0	4,211
NC-77	3,007	
	3,007	10,093

Schedule of Findings and Questioned Costs

For the Year Ended June 30, 2009

Section I. Summary of Auditor's Results **Financial Statements** Type of auditor's report issued: Unqualified Internal control over financial reporting: Material weakness(es) ider _____yes ___X__no Significant deficiencies identified that are not considered to be material weaknesses ____yes __X__no Noncompliance material to financial _yes statements noted Federal Awards Internal control over major federal programs: Material weakness(es) ider _____yes ___X__no Significant Deficiencies(s) identified that are not considered to be X_no material weaknesses _____yes Type of auditor's report issued on compliance for major programs: Unqualified. Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of Circular A-133? ____yes __X_ no Identification of major federal programs: CFDA# Program Name or Cluster 93.044 and 93.045 Aging Cluster 94.011, 94.016 Foster Grandparent/Senior Companion Cluster Dollar threshold use to distinguish between Type A and Type B programs \$300,000

Auditee qualified as low-risk audite X yes no

State Awards			
Internal control over major state programs: Material weakness(es) ideryesX no			
Significant deficiencies identified that are not considered to be material weaknessesyesX_none reported			
Type of auditor's report issued on compliance for major programs: Unqualified.			
Any audit findings disclosed that are required to be reported in accordance with State Single Audit Implementation Act?yesX_ no			
Identification of major state programs:			
<u>CFDA#</u> <u>Program Name or Cluster</u> 93.044 and 93.045 <u>Aging Cluster</u>			
Section II. Financial Statement Findings			
Findings: None Significant Deficiencies: None			
Section III. Federal Award Findings and Questioned Costs			
Findings: None Significant Deficiencies: None			
Section IV. State Award Findings and Questioned Costs			
Findings: None			

Significant Deficiencies: None

Summary Schedule of Prior Year Audit Findings

For the Year Ended June 30, 2009

2008

There were no findings for the year ending June 30, 2008.

2007

There were no findings for the year ending June 30, 2007.

<u>2006</u>

There were no findings for the year ending June 30, 2006.



One West Pack Square, The BB&T Building, Suite 1506, Asheville, North Carolina 28801, (828) 254-1700

To the North Carrolina Local Government Commission:

We did not issue a management letter $% \left(1\right) =\left(1\right) +\left(1\right$

Respectfully,

Elizabeth Kerl, pllc

October 30, 2009