

FINANCIAL STATEMENTS Year Ended June 30, 2014

Land-of-Sky Regional Council Asheville, North Carolina Council Members June 30, 2014

Current Members at Financial Statement Release Date

Name	Position	<u>Jurisdiction</u>	<u>Position</u>	
George Goosmann, Il	II Chair	Buncombe	Mayor Biltmore Forest	
Charlie Landreth	2 nd Vice Chair	Brevard	Commissioner	
Mike Hawkins	Secretary	Transylvania	Chairman	
Wayne Brigman	Treasurer	Madison	Commissioner	
Alternate Executive N	<u>Members</u>			
John Mitchell	Alternate	Henderson		
Lawrence Ponder	Alternate	Madison	Mayor of Marshall	
Brian Shelton	Alternate	Transylvania		
At-Large Executive Members				
Brenda Mills	At-Large	Buncombe		
Simone Bouyer	At-Large	Madison	Minority Rep	

Council Primary Members

Name	County	City/Town
Gene Knoefel	Buncombe	Weaverville
Barbara Volk	Henderson	Hendersonville
Dona Menella	Henderson	Laurel Park
Brian Reese	Madison	Hot Springs
John Chandler	Madison	Mars Hill
Billie Jean Haynie	Madison	Marshall
Rodney Locks	Transylvania	Minority Rep
Mark Burrows	Transylvania	
George Morosani	Buncombe	
Andrew Tate	Henderson	
Miranda DeBruhl	Buncombe	
Esther Manheimer	Buncombe	Asheville
Anne Coletta	Henderson	Flat Rock
Bob Davy	Henderson	Fletcher
Grady Hawkins	Henderson	
Letta Jean Taylor	Buncombe	Montreat
Ryan Stone	Buncombe	Black Mountain
Jerry VeHaun	Buncombe	Woodfin

Council Alternate Members

Name	County	City/Town
Jim Baker	Madison	
Steve Caraker	Henderson	Hendersonville
Jason Chappell	Transylvania	
Glen Englram	Henderson	
Debbie Giezentanner	Buncombe	Woodfin
Albert Gooch	Henderson	Flat Rock
Larry Harris	Buncombe	Black Mountain
Jonathan Kanipe	Buncombe	Biltmore Forest
Alison Melnikova	Henderson	Laurel Park
Aileen Payne	Madison	Marshall
Dottie Sherrill	Madison	Weaverville
Gwen Wisler	Buncombe	Asheville
Denise Braine	Buncombe	
Fran Cogburn	Buncombe	Biltmore Forest
Jack McCaskill	Buncombe	Montreat
Jason Young	Buncombe	Woodfin
Mark Biberdorf	Henderson	Fletcher
Daryhl Boone	Madison	Mars Hill
Joe Moore	Transylvania	Brevard

Program Representatives
Charles Dickens, Aging
Kathe Harris, Volunteer Services

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Elizabeth Keel Gomes, pllc Certified Public Accountant 60 Ravenscroft Drive, Asheville, NC 28801 (828) 254-1700

Independent Auditor's Report

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina 28806

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Land-of-Sky Regional Council, a North Carolina Council of Government (the Council), as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Land-of-Sky Regional Council's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of the Land-of-Sky Regional Council as of June 30, 2014, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparisons for the General and Special Revenue Funds for the year then

ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements [refer to Table of Contents for page]. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary and Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Land-of-Sky Regional Council's basic financial statements. The budgetary schedules and other schedules, as well as the accompanying Schedule of Expenditures of Federal and State Awards, as required by the Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and the State Single Audit Implementation Act are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The budgetary schedules and other schedules, as well as the accompanying Schedule of Expenditures of Federal and State Awards is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the budgetary schedules and the accompanying schedule of Expenditures of Federal and State Awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated January 15, 2015 on our consideration of Land-of-Sky Regional Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of the report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Land-of-Sky Regional Council's internal control over financial reporting and compliance.

Elizabeth Keel Gomes, pllc

Elizabeth Keel Gomes, plic Certified Public Accountant

January 15, 2015

Management's Discussion and Analysis

June 30, 2014

This section of the Land-of-Sky Regional Council's (the Council) financial report represents our discussion and analysis of the financial performance of the Council for the year ended June 30, 2014. This information should be read in conjunction with the audited financial statements included in this report.

Financial Highlights

- The assets of the Council exceeded its liabilities at the close of the fiscal year by \$802,224 (net position).
- The Council's total net position decreased by \$32,252 as the Council finalized federal programs and invested in the development of local programs.
- As of the close of the current fiscal year, the Council's governmental funds reported combined ending fund balances of \$963,668, an increase of \$26,872 in comparison with the prior year. Of this amount \$21,176 is restricted by state statute and the remaining \$942,492 is held in unrestricted fund balance.
- The costs to operate the Council in the subsequent period are incurred and paid in the subsequent period from federal, state and local awards the Council is formed to administer and from local government dues paid by participating members.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Council's basic financial statements which consist of three components as follows: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. The basic financial statements present two different views of the Council's finances through the use of government-wide statements and fund financial statements. In addition to the basic financial statements, this report contains other supplemental information that will enhance the reader's understanding of the financial condition of the Council.

Basic Financial Statements

The first two statements (Exhibits A and B) in the basic financial statements are the government-wide statements. They provide both short and long-term information about the Council's financial status. The next statements (Exhibits C through G) are fund financial statements. These statements focus on the activities of the individual parts of the Council's government. These statements provide more detail than the government-wide statements. There are two parts to the fund financial statements: 1) the governmental funds statements and 2) the budgetary comparison statements.

The next section of the basic financial statements is the *notes*. The notes to the financial statements explain in detail some of the data contained in those statements. After the notes, supplemental information is provided to show details about the Council's non-major governmental funds, all of which are added together in one column on the basic financial

statements. Budgetary information required by the General Statutes also can be found in this part of the statements.

Government-wide Financial Statements

The government-wide financial statements are designed to provide the reader with a broad overview of the Council's finances, similar in format to a financial statement of a private-sector business. The government-wide statements provide short and long-term information about the Council's financial status as a whole.

The two government-wide statements report the Council's net position and how they have changed. Net position is the difference between the Council's total assets and total liabilities and deferred outflows of resources. Measuring net position is one way to gauge the Council's financial condition.

Government-wide financial statements may be divided into as many as three categories: 1) governmental activities, 2) business-type activities, and 3) component units. However, the Council does not have any business-type activities or component units. The governmental activities include all of the Council's basic services such as general administration, economic and community development, human services, environmental protection, and transportation planning services. State and federal grants and contributions from regional non-profits, supporting entities and local governments comprising the service area of the Council finance most of these activities.

Fund Financial Statements

The fund financial statements provide a more detailed look at the Council's most significant activities. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Land-of-Sky Regional Council, like all other governmental entities in North Carolina, uses fund accounting to ensure and reflect compliance (or non-compliance) with finance-related legal requirements, such as the General Statutes or the Council's budget ordinance. All of the funds of the Council are of the governmental fund category.

Governmental Funds - Governmental funds are used to account for those functions reported as governmental activities in the government wide financial statements. All of the Council's basic services are accounted for in governmental funds. These funds focus on how assets can readily be converted into cash flow in and out, and what monies are left at year-end that will be available for spending in the next year. Governmental funds are reported using an accounting method called modified accrual accounting. This method has a current financial resources focus. As a result, the governmental fund financial statements give the reader a detailed short-term view that helps to determine if there are more or less financial resources available to finance the Council's programs. The relationship between governmental activities (reported in the Statement of Net Position and the Statement of Activities) and governmental funds is described in a reconciliation that is a part of the fund financial statements.

The Council adopts an annual budget for its General Fund and Special Revenue Fund, as required by the General Statutes. The budget is a legally adopted document that incorporates input from the constituent member local governments, the management of the Council, and the decisions of the Board about which services to provide and how to pay for them. It also

authorizes the Council to obtain funds from identified sources to finance these current period activities. The budgetary statement provided for the General Fund and the Special Revenue Fund demonstrates how well the Council complied with the budget ordinance and whether or not the Council succeeded in providing the services as planned when the budget was adopted. The budgetary comparison statement uses the budgetary basis of accounting and is presented using the same format, language, and classifications as the legal budget document. The statement shows four columns: 1) the original budget as adopted by the Board, 2) the final budget as amended by the Board, 3) the actual resources, charges to appropriations, and ending balances in the General and Special Revenue Fund, and 4) the difference or variance between the final budget and the actual resources and charges.

Notes to the Financial Statements - The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements are included in this report. Please refer to the table of contents for page numbers

Other Information - In addition to the basic financial statements and accompanying notes, this report includes certain supplementary information concerning the Council's Special Revenue Fund and Fiduciary Funds. Refer to the table of contents for a listing of schedules termed supplementary information and the related page numbers.

Government-Wide Financial Analysis

Table 1 Condensed Statements of Net Position June 30, 2014 and 2013

Covernmental

	Governmental Activities		
		2014	2013
Current assets	\$	2,278,764	\$2,422,027
Capital assets		1,978,584	2,067,842
Long term note receivable		972,190	324,288
Other assets		450	-
Total assets		5,229,988	4,814,157
Current liabilities		1,167,789	1,211,959
Long-term liabilities		3,046,898	2,513,179
Total liabilities		4,214,687	3,725,138
Deferred inflows		213,077	254,543
Net position:			
Invested in capital assets, net of related debt		15,889	42,457
Restricted		21,176	219,106
Unrestricted		765,159	572,913
Total net position	\$	802,224	\$ 834,476

As noted earlier, net position may serve over time as one useful indicator of a government's financial condition. The assets of the Council exceeded liabilities by \$802,224 as of June 30, 2014. The Council's net position decreased by \$32,252 for the fiscal year ended June 30, 2014. State statutes restrict \$21,176 of the Council's net position. The Council's investment in capital assets (office space, office and computer equipment and software less any related capital lease outstanding that was issued to acquire those items) is just less than 2% of net position and totals \$15,889. The Council uses these capital assets to provide services to constituent local government members; consequently these assets are not available for future spending. The remaining balance of \$765,159 is unrestricted.

Table 2
Condensed Statements of Activities
For the years ending June 30, 2014 and 2013

	Governmental Activities		
	2014	2013	
Revenues:			
Program revenues:			
Charges for services	\$7,816,373	\$ 6,028,661	
Operating grants and contributions	4,878,702	6,713,057	
General Revenues			
Local governmental dues	7,863	109,254	
Grants and contributions not restricted			
to specific programs	392,485	14,475	
Other revenues	(11,795)	34,369	
Unrestricted investment earnings	69	281	
Total revenues	13,083,697	12,900,097	
Expenses:			
Governmental activities:			
Management and business operations	420,874	303,493	
Economic and community development	2,587,237	2,357,378	
Human services	5,650,610	5,925,415	
Environmental protection	595,425	631,455	
Workforce development	2,470,583	2,499,719	
Transportation	1,391,220	1,074,481	
Total expenses	13,115,949	12,791,941	
Change in net position	(32,252)	108,156	
Net position, July 1	834,476	726,320	
Net position, June 30	\$ 802,224	\$ 834,476	

Governmental activities

Governmental activities decreased the Council's net position by \$32,252. The current year decrease is the result of costs incurred to develop local contracts, to support economic development activities and invest in the work of member governments in its region. The Council has increased the services it provides to member governments and other organizations in its region, especially at the local level, not only in the area of workforce development but in all areas of government. This investment is hoped to create future income not only for the Council but for the region.

Financial Analysis of the Council's Funds

As noted earlier the Council uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

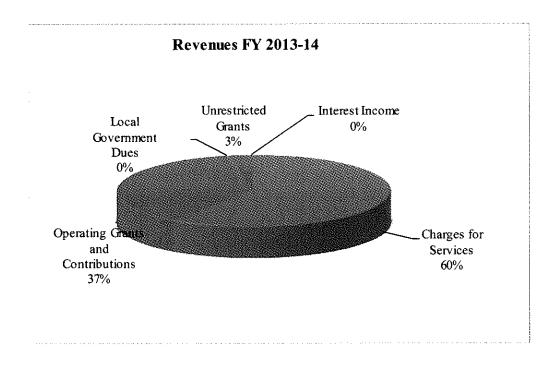
Governmental Funds

The focus of the Council's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Specifically, unreserved fund balance can be a useful measure of a government's net resources available for spending at the end of the fiscal year. The General Fund accounts for all unrestricted resources and provides the local matching share for grants accounted for in the Special Revenue Fund through transfers. At the end of the fiscal year, fund balance of the General Fund was \$963,668 of which, \$20,726 is stabilized by state statute and \$450 is nonspendable. As a measure of the General Fund's liquidity, it may be useful to compare unassigned fund balance to total fund expenditures, net of acquisitions funded through capital lease arrangements as well as total fund balance.

As explained on page three, operations for the Council are paid from the budgets of federal, state and local awards as well as local government membership dues. A schedule of indirect costs is included in the financial statements. At June 30, 2014 the governmental funds of the Council reported a total combined fund balance of \$963,668 representing a 3% increase over last year.

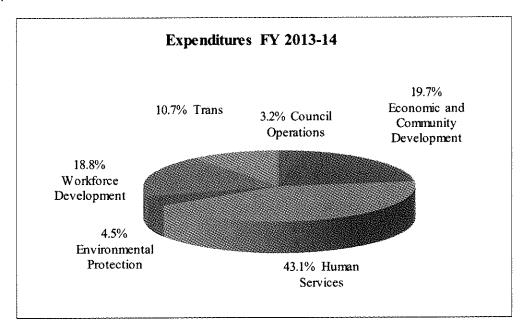
Revenues

The Council continues to work in the area of economic development on projects that increase opportunities for service in all areas especially environmental protection and transportation planning.



Expenditures

With the increases in Council award administration responsibilities, Council has experienced relatively minimal increases in operational costs. The following graph is an explanation of the allocation of total costs for the Council during 2014. Council operations account for only 3.2% of total expenditures.



Governmental Funds Budgetary Highlights

During the fiscal year, the Council revised the budget on several occasions. Generally, budget amendments fall into one of three categories: 1) amendments made to adjust the estimates that are used to prepare the original budget ordinance once exact information is available; 2) amendments to recognize new funding amounts from external sources, such as federal and state grants; and 3) increases in appropriations that become necessary to maintain services. Amendments to the General Fund, other than those funded through capital lease arrangements, increased revenues by \$39,583, while increasing expense by that same amount. As a result, there was no change in budgeted fund balance.

Amendments to the Special Revenue Fund increased budgeted revenues and expenditures by \$1,940,683. Significant disbursements of federal and state awards are as follows: Economic and Community Development Services - \$2,587,239, Human Services - \$5,650,610, Environmental Protection Services - \$595,424, Workforce Development - \$2,470,582 and Transportation Planning Services - \$1,391,220.

Capital Asset and Debt Administration

Capital assets.

The Council's capital assets for all governmental-type activities as of June 30, 2014, totals \$1,978,584 net of accumulated depreciation. These assets include office space and leasehold improvements, a hybrid car, office and computer equipment and software. Additional information on the Council's capital assets can be found in Note 3 of the Basic Financial Statements

Table 3 Summary of Capital Assets (Net of Depreciation) As of June 30, 2014 and 2013

Governmental Activities		
2014 201		
\$ 1,888,416	\$1,979,355	
25,585	31,271	
64,583	57,216	
\$ 1,978,584	\$2,067,842	
	\$ 1,888,416 25,585 64,583	

Facilities Costs

As of June 30, 2014, the outstanding debt of the Council consisted of \$1,962,695 of capital leases related to the Council facilities. Of total outstanding debt, \$65,320 is included in current liabilities. Additional information on the Council's capital leases can be found in Note 3 of the Basic Financial Statements.

Table 4 Summary of Capital Leases As of June 30, 2014 and 2013

	Governmental Activities		
	2014 2013		
Capital leases			
Current portion	\$ 65,	320 \$ 62,691	
Long term portion	1,897,	375 1,962,694	
Total capital leases	\$ 1,962,	\$ 2,025,385	

Economic Factors and Next Year's Budgets and Rates

- The Council contracted with a consulting firm, Evergreen Solutions, to conduct a comprehensive performance audit in order to identify areas where its operations could be improved and enhanced in terms of effectiveness and efficiency. The performance audit was accepted by the Council in March 2014 and an implementation plan was approved in April 2014. During the upcoming fiscal year, Council staff will work to implement recommendations outlined in the performance audit. This should greatly enhance the organization's operations and, in turn, result in long-term cost savings.
- The reorganization of the State's Community Development Block Grant Program through the North Carolina Department of Commerce and the North Carolina Department of Environment and Natural Resources has dramatically changed the manner in which these grants are awarded and distributed to the Council's member governments. Council staff and the North Carolina Association of Regional Councils continues to work with the Department of Commerce and Department of Environment and Natural Resources to implement policies that will ensure the continued support of our local governments through these funds.
- With reductions and reprioritization of State and Federal grant funds, the Council has
 increased its focus on fee-for-service activities. The Council expects to continue general
 planning and administration contracts with the Town of Marshall and Town of Black
 Mountain. Furthermore, several opportunities exist for fee-for-service activities,
 especially in the area of public transit; thus, reducing the Council's reliance on State and
 Federal grant funds.
- Due to the decrease in State and Federal grant funds, the Council has taken steps to
 eliminate positions that can no longer be supported in the Economic and Community
 Development Department. During 2014, staffing levels for the department were reduced
 by 3 FTEs. The Council will continue to monitor staffing levels to ensure the most
 effective and efficient use of limited resources in the Economic and Community
 Development Department.

Requests for Information

This report is intended to provide a summary of the financial condition of the Council. Questions or requests for additional information should be addressed to:

Vickie Thomas, Finance Officer Land-of-Sky Regional Council 339 New Leicester Highway, Suite 140 Asheville, NC 28806 (828) 251-6622, fax (828) 251-6353

Statement of Net Position For the Year Ended June 30, 2014

		Governmental Activities
Assets	-	
Current assets		
Cash and investments	\$	1,280,278
Accounts and notes receivable	_	998,486
Total current assets	-	2,278,764
Capital assets, net of depreciation		
Office space and related improvements, net		1,888,416
Equipment and vehicles, net	-	90,168
	-	1,978,584
Long term notes receivable	-	972,190
Other assets		450
Total assets	\$_	5,229,988
Liabilities		
Current liabilities		
Accounts payable	\$	834,692
Accrued liabilities		267,777
Current portion of obligations under capital leases	_	65,320
Total current liabilities		1,167,789
Noncurrent liabilities		
Noncurrent portion of obligations under capital leases		1,897,375
Due to the revolving loan fund		972,190
Accrued vacation	_	177,333
Total noncurrent liabilities	_	3,046,898
Deferred inflows	-	213,077
Net position		
Investment in capital assets		15,889
Restricted		
Stabilized by state statute		21,176
Unrestricted	_	765,159
Total net position The accompanying notes are an integral part of these financial	\$_	802,224

Net (Expense) Revenue and

Statement of Activities For the Year Ended June 30, 2014

				Changes in Net Position Primary	
		Progra	m Revenues	Gov	ernment
		Charges	Operating		
		for	Grants and	Gove	ernmental
Functions / Programs	Expenses	<u>Services</u>	Contributions	<u>A</u>	<u>ctivities</u>
Governmental activities					
Management and Business Operations	\$ 420,874			\$	(420,874)
Economic and Community Development	2,587,237	1,396,739	1,190,498		-
Human Services	5,650,610	3,790,469	1,860,141		-
Environmental Protection	595,425	290,771	304,654		-
Transportation	1,391,220	104,544	1,286,676		_
Workforce Development	2,470,583	2,233,850	236,733		-
Total primary government	\$13,115,949	\$ 7,816,373	\$ 4,878,702	\$	(420,874)
		General revenues			
		Grants and contribution	ons not restricted to		
		specific programs			392,485
		Local governmental of	lues		7,863
		Gain (loss) on the sal	e of property		(11,795)
		Unrestricted investme	ent earnings		69
		Total genera	al revenues		388,622
		Change in net position			(32,252)
		Net position - beginning	5		834,476
		Net position - ending		\$	802,224

Balance Sheet - Governmental Funds For the Year Ended June 30, 2014

	Majo		
	General Fund	Special Revenue <u>Fund</u>	<u>Total</u>
<u>Assets</u>			
Assets:			
Cash and investments	\$ 1,280,278	\$ -	\$1,280,278
Accounts receivable:	\$ 1,200,270	Ψ	Ψ 1,200,270
Federal and state agencies	20,726	977,092	997,818
Local governmental agencies		667	667
Note receivable from revolving loan program	_	972,190	972,190
Other	450	-	450
Due from other funds		275,736	275,736
Total assets	\$ 1,301,454	\$ 2,225,685	\$3,527,139
Liabilities and Fund Balances			
Liabilities			
Accounts payable and accrued liabilities	\$ 28,863	\$ 22,172	\$ 51,035
Due to sub recipients	÷	783,656	783,656
Due to other governments	-	972,190	972,190
Accrued salaries		267,777	267,777
Due to other funds	275,736		275,736
Total liabilities	304,599	2,045,795	2,350,394
Deferred inflows			
Unearned revenue	33,187	179,890	213,077
Fund balances:			
Nonspendable	450	-	450
Resticted for:			
Stabilized by state statute	20,726	-	20,726
Assigned fund balance			
Subsequent years expenditures	304,599	-	304,599
Unrestricted fund balance	637,893		637,893
Total fund balances	963,668		963,668

Balance Sheet - Governmental Funds For the Year Ended June 30, 2014

	Majo		
	General <u>Fund</u>	Special Revenue <u>Fund</u>	<u>Total</u>
Total liabilities, deferred inflows and fund balances	\$ 1,301,454	\$ 2,225,685	\$3,527,139

Amounts reported for governmental activities in the statement of net position are different because:

Ending fund balances - governmental funds	\$ 963,668
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	1,978,584
Some liabilities, including capital lease obligations are not due and payable in the current period and	
therefore are not reported in the funds.	(2,140,028)
Net position of governmental activities	\$ 802,224

Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds For the Year Ended June 30, 2014

	Maj		
		Special	Total
	General	Revenue	Governmental
	Fund	Fund	Funds
Revenues:			
Federal government	\$ -	\$ 8,271,397	\$ 8,271,397
State of North Carolina	8,000	1,713,498	1,721,498
Local governmental agencies and membership dues	373,720	1,404,073	1,777,793
Facilities and other income	7,863	-	7,863
Private	7,167	98,877	106,044
In-kind	-	1,207,230	1,207,230
Interest income	69	-	69
Total revenue	396,819	12,695,075	13,091,894
Expenditures:			
Management and Business Operations	369,947		369,947
Economic and Community Development	_	2,587,239	2,587,239
Human Services	-	5,650,610	5,650,610
Environmental Protection	-	595,424	595,424
Workforce Development	-	2,470,582	2,470,582
Transportation	-	1,391,220	1,391,220
Total expenditures	369,947	12,695,075	13,065,022
Revenues over (under) expenditures	26,872	**	26,872
Other financing sources (uses):			
Appropriated fund balance		-	-
Transfers from (to) other funds	-		-
	•	-	
Net change in fund balances	26,872		26,872
Fund balances - beginning of year	936,796	-	936,796
Fund balances - ending of year	\$ 963,668	\$ -	\$ 963,668

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Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds For the Year Ended June 30, 2014

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds \$ 26,872

Governmental funds report capital outlays as expenditures, however, in the statement of activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense in the current period.

Capital outlay expenditures which were capitalized

Depreciation expense for governmental assets

(134,947)

(76,345)

The incurrence of capital lease obligations provides current financial resources to governmental funds, while the repayment of the principal of capital lease obligations consumes the current financial resources of governmental funds. Neither transaction has any effect on net position.

This amount is the total of principal payments made under capital lease obligations.

65,319

Charges to programs for accrued leave represent revenues in the governmental funds, but a liability on the when calculating net position.

Change in accrued leave (48,098)

Change in net position of governmental activities \$ (32,252)

Statement of Revenues, Expenditures and Changes in Fund Balances Annual Budget and Actual General and Annually Budgeted Major Special Revenue Funds For the Year Ended June 30, 2014

	General						
	Budg <u>Original</u>		<u>Actual</u>	Variance with Final Budget Positive (Negative)			
Revenues:	Φ.	¢.	\$ -	\$ -			
Federal government	\$ - 8,000	\$ - 8,000	8,000	ъ - -			
State of North Carolina	269,130	306,190	373,720	67,530			
Local governmental awards and membership dues Facilities and other income	14,900	14,900	7,863	(7,037)			
Private	22,500	25,023	7,167	(17,856)			
In-kind	22,500	20,020	-	(27,000)			
Interest income	300	300	69	(231)			
Total revenue	314,830	354,413	396,819	42,406			
Expenditures:							
Local award and administrative services	314,830	354,413	369,947	15,534			
Economic and Community Development	-	-	-	-			
Human Services	-	_	-	-			
Environmental Protection	-	-	-	-			
Workforce Development							
Transportation	_	-					
Total expenditures	314,830	354,413	369,947	(15,534)			
Revenues over (under) expenditures			26,872	26,872			
Other financing sources (uses):							
Appropriated fund balance	-		-	-			
Transfers to other funds	_		-	_			
Total other financing sources (uses)	-		_	_			
Net change in fund balances	\$ -	\$ -	26,872	\$ 26,872			
Fund balances - beginning of year			936,796				
Fund balances - ending of year			\$ 963,668				

Budget		Reve		Variance with Final Budget Positive	
	<u>Original</u>	Final	_	<u>Actual</u>	(Negative)
\$	8,038,834	\$ 9,425,123	\$	8,271,397	\$ (1,153,726)
*	2,130,848	2,424,372	,	1,713,498	(710,874
	1,162,216	1,166,901		1,404,073	237,172
	-	-		-	-
	135,400	281,594		98,877	(182,717
	501,106	611,097		1,207,230	596,133
				-	
	11,968,404	13,909,087		12,695,075	(1,214,012
		-		-	
	1,446,155	2,298,980		2,587,239	288,259
	5,638,374	5,865,254		5,650,610	(214,644
	475,236	710,851		595,424	(115,427
	3,185,104	3,369,745		2,470,582	(899,163
	1,223,535	1,664,257		1,391,220	(273,037
	11,968,404	13,909,087		12,695,075	(1,214,012
		_		_	
	-	77		-	
	-	_		_	
	-				
	_			_	
					

Statement of Fiduciary Net Position - Fiduciary Funds For the Year Ended June 30, 2014

<u>Assets</u>	Agency <u>Funds</u>		Private Purpose <u>Trusts</u>			
Cash and cash equivalents	\$	25,305	\$	10,035		
Accounts receivable				600		
		25,305		10,635		
<u>Liabilities</u>						
Accounts payable		_		-		
Net Position						
Held in trust for other purposes	\$	25,305	\$	10,635		

Statement of Changes in Fiduciary Net Position Fiduciary Funds For the Year Ended June 30, 2014

	Private Purpose Trusts
Additions	
Receipts	\$ 23,289
Deductions Pass-through expenses	20,930
Change in net assets	2,359
Net position, beginning of year	8,276
Net position, end of year	\$ 10,635

Notes to the Financial Statements

June 30, 2014

Note 1 – Summary of Significant Accounting Policies

The accounting policies of Land-of-Sky Regional Council (the "Council") conform to accounting principles generally accepted in the United States of America as applicable to governments. The following is a summary of the more significant accounting policies:

A. Reporting Entity

The Land-of-Sky Regional Council is a coordinating agency created under the authority of Chapter 160A-470 of the General Statutes of North Carolina. The Council was created to plan or to see that plans are established and executed that will foster desirable social, cultural, ecological and economic conditions within the region. It covers a four-county area comprising Region B in Western North Carolina. The four counties served by the Council are Buncombe, Henderson, Madison and Transylvania. Each member government within the region is entitled to a delegation of two members. This delegation has one vote in the election of the executive committee.

B. Basis of Presentation

Government-wide Statements: The statement of net position and the statement of activities display information about the primary government. These statements include the financial activities of the overall government. Eliminations have been made to minimize the double counting of internal activities. These statements display the governmental activities of the Council. Governmental activities generally are financed through intergovernmental revenues and other non-exchange transactions.

The statement of activities presents a comparison between direct expenses and program revenues for each function of the Council's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Indirect expense allocations that have been made in the funds have been reversed for the

statement of activities. Program revenues include (a) fees and charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including member dues, are presented as general revenues

Fund Financial Statements: The fund financial statements provide information about the Council's funds. The emphasis of fund financial statements is on major governmental funds, each displayed in a separate column.

<u>General Fund</u> - The General Fund is the general operating fund of the Council. It is used to account for all financial resources except for those required to be accounted for in another fund. The primary revenue sources are local programs. The primary expenditures are for program purposes, including salaries and fringe benefits.

<u>Special Revenue Fund</u> – The Special Revenue Fund is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Council's federal and state grant funds are maintained in the Special Revenue Fund.

FIDUCIARY FUNDS

<u>Agency Funds</u> — The agency funds are custodial in nature and do not involve the measurement of operating results. The funds are used to account for assets the Council holds on behalf of others. The Council maintains two agency funds:

- WNC Highway Corridors Association. This fund accounts for the assets and activities of the I-26 Corridor Association, an unincorporated association for which the Council acts as fiscal agent.
- CarolinaWest, Inc. This fund accounts for the assets and activities of CarolinaWest, Inc., a not-for-profit corporation for which the Council acts as fiscal agent.

<u>Private Purpose Trust Fund</u> – The Private Purpose Trust Fund is used to account for assets and activities in which the Council acts as a fiscal agent. The Council maintains one private purpose trust fund:

• Land-of-Sky Regional Council Cafeteria Plan. This fund accounts for the contributions and disbursements of monies collected from and paid to Council employees as part of the Council's Section 125 Cafeteria Plan.

C. Measurement Focus and Basis of Accounting

In accordance with North Carolina General Statutes, all funds of the Council are maintained during the year using the modified accrual basis of accounting.

Government-wide Financial Statements. The government-wide financial statements are reported using the economic resources measurement focus. The government-wide financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Non-exchange transactions, in which the Council gives (or receives) value without directly receiving (or giving) equal value in exchange, include grants. Revenue from grants is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Governmental Fund Financial Statements. Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on long-term debt, claims and judgments, which are recognized as expenditures to the extent they have matured. Capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of long-term debt and acquisitions under capital leases are reported as other financing sources.

The Council considers all revenues available if they are collected within 60 days after yearend. Grant revenues which are unearned at year-end are recorded as unearned revenues.

Those revenues susceptible to accrual are member dues, investment earnings, technical assistance contracts, contracts and fees, and federal and state restricted intergovernmental revenues. Expenditure driven grants are recognized as revenue when the qualifying expenditures have been incurred and all other grant requirements have been satisfied.

D. Budgetary Data

The Council's budgets are adopted as required by the North Carolina General Statutes. Annual budgets are adopted for all Funds. All appropriations lapse at the fiscal year-end. All budgets are prepared using the modified accrual basis of accounting. Expenditures may not legally exceed appropriations at the program level for all annually budgeted funds. Amendments are required for any revisions that alter total expenditures of any program within a fund and all amendments must be approved by the governing board. However, transfers from one appropriation to another within the same fund and program in any amounts may be made by the finance officer but must be reported to the Board at its next regular meeting. The finance officer is also permitted to authorize expenditures from the contingency account, if any, provided that such expenditures are transferred to an existing appropriation on a budget line-item before the expenditure is made. All such transfers

must be reported to the Board at its next regular meeting. Amendments were necessary due to increased or decreased federal and state funding for various programs.

E. Assets, Liabilities, Deferred Inflows and Net Position/Fund Balances

<u>Cash and Cash Equivalents</u> – The Council pools monies from several funds to facilitate disbursement and investment and to maximize investment income. Therefore, all cash and investments are essentially demand deposits and are considered cash and cash equivalents.

<u>Prepaid Items</u> – Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.

<u>Deposits and Investments</u> – All deposits of the Council are made in board-designated official depositories and are secured as required by state law [G.S. 159-31]. The Council may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the Council may establish time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposit.

State law [G.S. 159-30(c)] authorizes the Council to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain non-guaranteed federal agencies; certain high quality issues of commercial paper and bankers' acceptances and the North Carolina Capital Management Trust (NCCMT).

The Council's investments with a maturity of more than one year at acquisition and non-money market investments are reported at fair value as determined by quoted market prices. The securities of the NCCMT Cash Portfolio, a SEC-registered (2a7) money market mutual fund, are valued at fair value, which is the NCCMT's share price. The NCCMT Term Portfolio's securities are valued at fair value. Money market investments that have a remaining maturity at the time of purchase of one year or less are reported at amortized cost. Non-participating interest earning investment contracts are reported at cost.

<u>Capital Assets</u> – The Council's capital assets are recorded at cost or estimated historical cost. Donated assets are listed at their estimated fair value at the date of donation. It is the policy of the Council to capitalize all capital assets costing more than \$1,000 with an estimated useful life of two or more years. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Asset Class	<u>Years</u>
Furniture and equipment	7-10
Copiers	5-7
Computer equipment	4-5
Computer software	4-5

<u>Long-Term Obligations</u> – In the government-wide financial statements, capital leases and other long-term obligations are reported as liabilities in the applicable governmental activities.

<u>Compensated Absences</u> – The Council follows the state's policy for vacation and sick leave. Employees may accumulate up to thirty (30) days earned vacation leave with such leave being fully vested when earned. The Council's liability for accumulated earned vacation and the salary-related payments as of June 30, 2014 is recorded in the governmental-wide financial statements on a LIFO basis, assuming that employees are taking leave time as it is earned.

The sick leave policy of the Council provides for an unlimited accumulation of earned sick leave. Sick leave does not vest, but any unused sick leave accumulated at the time of retirement may be used in the determination of length of service for retirement benefit purposes. Since the Council has no obligation for accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

<u>Deferred Outflows/Inflows of Resources</u> - In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *Deferred Outflows of Resources*, represents a consumption of net position that applies to a future period and so will not be recognized as an expense or expenditure until then. The Council has no items that meet this criteria. In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *Deferred Inflows of Resources*, represents an acquisition of net position that applies to a future period and so will not be recognized as revenue until then. The Council reports Deferred Inflows of resources from federal, state and local awards that have not been earned on June 30, 2014.

Net Position/Fund Balances

Net position - in the government-wide and proprietary fund financial statements is classified as invested in capital assets, net of related debt; restricted; and unrestricted. Restricted net position represents constraints on resources that are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or imposed by law through state statute.

Fund Balance - in the governmental fund financial statements, fund balance is composed of five classifications designed to disclose the hierarchy of constraints placed on how fund balance can be spent.

The governmental fund types classify fund balances as follows:

Nonspendable Fund Balance – This classification includes amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.

Inventories – Portion of fund balance that is <u>not</u> an available resource because it represents the year-end balance of ending inventories, which are not spendable resources.

Prepaid Items – Portion of fund balance that is <u>not</u> an available resource because it represents the year-end balance, of Council expenses for the coming year prepaid during the current year, which is not a spendable resource.

Restricted Fund Balance – This classification includes amounts that are restricted to specific purposes externally imposed by creditors or imposed by law.

Restricted for Stabilization of State Statute – portion of fund balance that is restricted by State Statute [G.S. 159-8(a)].

Committed Fund Balance – Portion of fund balance that can only be used for specific purpose imposed by majority vote of the Council's governing body (highest level of decision-making authority). Any changes or removal of the specific purpose requires majority action by the governing bodies that approved the original action.

Assigned Fund Balance – Portion of fund balance that the Council intends to use for specific purposes.

Subsequent Year's Expenditures – Portion of fund balance that is appropriated in the next year's budget that is not already classified in restricted or committed.

Assigned for – Revenue sources are assigned to fund budgeted amounts in the subsequent period for obligations related to federal and state award expenditures and obligations related to employment. The financial statements detail these assigned classifications.

Unassigned Fund Balance – The portion of fund balance that has not been assigned to another fund or restricted, committed, or assigned to specific purposes within the general fund.

State law G.S. 159-13(b)(16) restricts appropriation of fund balance or fund equity to an amount not to exceed the sum of cash and investments minus the sum of liabilities, encumbrances, and deferred revenues arising from cash receipts as these amounts stand at the close of the fiscal year preceding the budget year.

F. Revenues and Expenditures

<u>Indirect Costs</u> – Indirect costs are allocated to the various grants, based on the proportion of each grant's salaries, to the total of direct salaries for all grants. The allocation ratio for the year ended June 30, 2014, is 46% of direct salaries and fringe. The Appalachian Regional Commission, the Council's oversight agency, has reviewed and found no fault in the provisional rate. The indirect cost provisional rate is adjusted to actual at year-end if the actual rate is determined to be lower than the provisional rate. However, if the actual rate is higher than the rate used, local income is used to supplement the indirect costs instead of adjusting the rate used. The actual indirect cost rate for the year ended June 30, 2014, is 46% of direct salaries and fringe.

<u>In-Kind Contributions</u> – In-kind contributions consist principally of the estimated fair value of services or facilities provided by various persons or agencies.

Note 2 - Stewardship, Compliance and Accountability

Excess of Expenditures over Appropriations

Council expenditures exceeded appropriations at the legal level of budgetary control in both the General Fund and Special Revenue Fund.

The General Fund over expenditures happened at year end and are not material to the Council's financial position.

The Special Revenue over budget circumstance happened because information, related to certain in-kind expenditures, incurred close to the year end, was not available to be included in the final budget presented to the Board. In-kind expenditures are non-cash expenditures that have no consequence to results of operations or to financial position.

The Council will work to address the circumstances that led to budget differences when adopting a revised budget.

Note 3 - Detail Notes on All Funds

Assets

<u>Deposits</u> – All cash and investments are essentially demand deposits and are considered cash and cash equivalents. The Council considers all highly liquid investments with a maturity of three months or less when purchased to be cash and cash equivalents.

All the deposits of the Council are either insured or collateralized by the Pooling method. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the Council, these deposits are considered to be held by the Council's agent in their name. The amount of the pledged collateral is based on an approved averaging method for non-interest bearing deposits and the actual current balance for interest-bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the Council, or the escrow agent. Because of the inability to measure the exact amounts of collateral pledged for the Council under the Pooling Method, the potential exists for under-collateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method. The Council has no policy regarding custodial credit risk for deposits.

At June 30, 2014, the Council's deposits had a carrying amount of \$653,582 and a bank balance of \$917,141. Of the bank balance, \$250,000 was covered by federal depository insurance, the remaining balances were held in accounts with financial institutions qualifying as accounts covered by collateral held under the pooling method. Cash on premises at year end totaled \$250.

In addition to these cash amounts, \$25,305 is held in the Council operating account for programs where the Council serves as fiscal agent, and \$10,035 is held under the terms of the Council's Section 125 cafeteria plan..

<u>Investments</u> – At June 30, 2014, the Council had \$626,446 invested with the North Carolina Capital Management Trust. Of these amounts with the NCCMT, \$426,434 are held as securities in the NCCMT Cash Portfolio, an SEC-registered (2a-7) money market mutual fund and are valued at fair value, which is the NCCMT's share price. The NCCMT Cash Portfolio carries a credit rating of AAAm by Standard and Poor's. The Council has \$200,212 held in the NCCMT Term Portfolio. These securities are also valued at fair value. The Term Portfolio duration is less than three months. The Term Portfolio is not rated. The Council has no policy regarding credit risk. The following schedule reconciles these disclosures to the Statement of Net Position:

	<u>Exhibit A</u>
Cash in operating accounts	\$ 653,582
Cash held with NCCMT	626,446
Cash held on site	250
	\$ 1,280,278

<u>Receivables</u> — The Council participates in a revolving loan fund sponsored by the Environmental Protection Agency seeking to clean sites identified under the Brownfield program. The revolving loan fund lends to qualified entities who then work with the EPA to bring the site into environmental standards. The loans receivable were initially termed over five years at a stated rate of 1% with a balloon at the end of the term in the amount of \$914,102. However, during the subsequent period, the entity refinanced the debt. The following is a schedule of the loan receivable:

Schedule of Revolving Loan Program Receivable

•	Loan One		Loan Two		Loan Three		<u>Total</u>
2013							
Draws of prinicpal	\$	329,000	\$	-	\$	-	\$ 329,000
Add: Interest earned		-		-		-	-
Less: Payments of prinicpal		(4,712)		_			(4,712)
Balance June 30, 2013	\$	324,288	\$	-	\$	-	\$ 324,288
2014							
Beginning balance	\$	324,288	\$	-	\$	-	\$ 324,288
Draws of prinicpal		-		260,000		396,000	656,000
Add: Interest earned		-				1,126	1,126
Less: Payments of prinicpal		(8,604)		(620)			(9,224)
Balance June 30, 2014	\$	315,684	\$	259,380	\$	397,126	\$ 972,190

Capital Assets - Capital asset activity for the year ended June 30, 2014, was as follows:

Summary of Ca	ipital Assets,	net of de	preciation
---------------	----------------	-----------	------------

Summary of Capital Assets, net of depresention	Balance <u>July 01, 2013</u> <u>Increases</u>		<u>Decreases</u>		Balance <u>June 30, 2014</u>			
Governmental activity:								
Capital assets being depreciated:								
Building	\$	2,479,685	\$	12,249	\$	8,553	\$	2,483,381
Vehicles		55,931		-		-		55,931
Equipment		380,826		46,353	1	13,022		314,157
Total capital assets being			·					
depreciated		2,916,442		58,602	1	21,575		2,853,469
Less accumulated depreciation for:								
Building		500,330		97,834		3,199		594,965
Vehicles		24,660		5,686		-		30,346
Equipment		323,610		31,427	1	05,463		249,574
Total accumulated depreciation		848,600		134,947	1	08,662		874,885
Governmental activity capital assets, net	\$	2,067,842	\$	(76,345)	\$	12,913	\$	1,978,584

A. Liabilities

Local Governmental Employees' Retirement System – Plan Description. The Council contributes to the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS provides retirement and disability benefits to plan members and beneficiaries. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions of the North Carolina General Assembly. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27669-1410, or by calling (919) 981-5454.

Funding Policy. Plan members are required to contribute six percent of their annual covered salary. The Council is required to contribute at an actuarially determined rate. The current rate is 13.07% of annual covered payroll of which the Council contributes 7.07% with the remaining 6% withheld from employee compensation. The contribution requirements of members and of the Council are established and may be amended by the North Carolina General Assembly. The Council's contributions to LGERS for the year ended June 30, 2014, 2013, and 2012 were \$171,617; \$174,978 and \$161,502 respectively. The contributions made by the Council equaled the required contributions for each year.

Postemployment Benefits – The Council has elected to provide death benefits to employees through the Death Benefit Plan for Members of the Local Governmental Employees' Retirement System (Death Benefit Plan), a multiple-employer, State administered, cost sharing plan funded on a one year term cost basis. The beneficiaries of those employees who die in active service after one year of contributing membership in the System, or who die within 180 days after retirement or termination of service and have at least one year of contributing membership service in the System at the time of death, are eligible for death benefits. Lump sum death benefit payments to beneficiaries are equal to the employee's twelve highest month's salary in a row during the 24 months prior to the employee's death. The death benefit will be no less than \$25,000 and no more than \$50,000. Retirees have the option of continuing this coverage at their own expense, and accordingly the insurance carrier explains there is no implicit rate subsidy resulting from a retiree decision.

All death benefit payments are made from the Death Benefit Plan. The Council has no liability beyond the payment of monthly contributions. LGERS determined that, due to a surplus, employer contributions to the LGERS death benefit Plan are temporarily stopped. There is a temporary relief period from July 1, 2012 for three years through June 30, 2015. The employer contribution rate noted above, 7.07% reflects this temporary relief.

Other Post Employment Benefits

Plan Description. Under the terms of a Council resolution, the Council administers a single-employer defined benefit health reimbursement plan. The plan provides for the payment of a fixed portion of health insurance premiums until Medicare eligible, current expectation is age 65. Eligible employees must have had 20 or more years of service as of July 1, 2004.

Funding Policy. The Council has elected to fund the Other Post Employment Benefits on a pay as you go basis. Postemployment expenditures are made from the General Fund, which is maintained on the modified accrual basis of accounting. These expenditures are paid as they come due. In the fiscal year ended, June 30, 2014, the Council did not have expenditures for postemployment.

Annual OPEB Cost and New OPEB Obligation. The Council's annual other postemployment benefit (OPEB) cost (expense) is unfunded. The Council has elected to calculate and budget for the actual projected expenses under the terms of the plan as they can be reasonably projected. As a result, the annual required contribution of the employer (ARC) is zero. The traditional OPEB table is not applicable for Council OPEB disclosures as the Council has elected to fund OPEB benefits on a pay as you go basis, there were no OPEB obligations during the current year and the one eligible employee is not scheduled to retire in the coming fiscal year.

The Council does not have an annual OPEB cost nor does it record an annual OPEB obligation. The Council will record the OPEB obligation upon the retirement of the one eligible employee as OPEB costs will be incurred at that time.

Funded Status and Funding Progress. During the prior year, the Council abandoned the use of actuarial calculations and specifically calculated the maximum possible benefits for the one eligible participant in the plan at \$46,473; all of which is unfunded. The projection of future benefit payments for an ongoing plan involves estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and healthcare trends. Amount determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

<u>Deferred Inflows</u> – Deferred inflows consists of revenue not yet earned in the General Fund and Special Revenue Fund result from the receipt of federal or State grants before amounts are earned. The following list shows unearned revenue at June 30, 2014:

	General Fund		Special Revenue Fund	
Unearned grants				
	\$	33,187	\$	179,890

Long-Term Obligations -

In January of 2008, the Council entered into a financing agreement with Buncombe County for the purpose of acquiring the office space at 339 Leicester Crossing. The lease origination amount is for the entire acquisition of the property plus a payment of \$500 at the end of the 25 year lease term. The lease requires semiannual payments of \$73,050 until the end of the lease term on May 16, 2033.

Future minimum lease payments for lease obligations are as follows:

		Building
June 30, 2015	\$	146,101
June 30, 2016		146,100
June 30, 2017		146,101
June 30, 2018		146,100
June 30, 2019		146,101
2020 through 2033		2,168,644
		2,899,147
Less: interest		(936,452)
Present value of minimum lease payments		1,962,695
Less: current portion		(65,320)
Lease obligations, less current portion	\$	1,897,375
	_	

Changes in long-term obligations for the fiscal year ended June 30, 2014:

	Balance						Balance
Governmental Activity	July 1, 2013	<u>Increases</u>		ses <u>Decreases</u>		ses June 30	
Long term portion of faciliites lease	\$1,962,694	\$	-	\$	65,319	\$	1,897,375
Current portion of long term debt	62,691		2,629		-		65,320
Total faciliites lease balance	2,025,385		2,629		65,319		1,962,695
Accrued leave	226,197		93,090		141,954		177,333
Total debt related to capital transactions	\$ 2,251,582	\$	95,719	\$	207,273	\$	2,140,028
Long term portion of lease Long term RLF program note Obligation for accrued leave	\$1,962,694 324,288 226,197	\$	657,126 93,090	\$	65,319 9,224 141,954		1,897,375 972,190 177,333
Long term debt	\$2,513,179	\$	750,216	\$	216,497	\$	3,046,898
Current portion of long term debt	\$ 62,691					\$	65,320

Fund Balance

Land-of-Sky Regional Council has a revenue spending policy for programs with multiple revenue sources. The Finance Officer will use resources in the following hierarchy: federal funds, State funds, local funds, Land-of-Sky Regional Council funds. For purposes of fund balance, classification expenditures are to be spent from restricted fund balance first, followed in order by committed, assigned and unassigned fund balance. The Finance Officer has Board authorization to deviate from this policy if it is in the best interest of the Council. The following provides to the public the portion of the General fund balance that is available for appropriation:

\$ 963,668
450
304,599
20,726
325,775
\$ 637,893

The outstanding encumbrances are amounts needed to pay any commitments related to purchase orders and contracts that remain unperformed at year-end.

Encumbrances	Special Revenues	Non-Major Funds
	\$283,155	\$0

Note 4 - Risk Management and Concentrations of Risk

The Council is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions: injuries to employees; and natural disasters.

All Councils of Government in the State of North Carolina were created by State Statute to operate exclusively within the counties they serve. As a result the Council is dependent upon funding it receives as a result of the award administration services it provides under the North Carolina General Statutes.

The Council participates in one self-funded risk financing pool administered by the North Carolina League of Municipalities. Through the pool, the Council has general liability coverage and property coverage equal to replacement cost values of owned property. The pool will pay the first \$500,000 of claims and is reinsured through a commercial company for single occurrence claims for up to an additional \$500,000.

The Council participates in a second self-funded risk financing pool administered by the North Carolina League of Municipalities. Through this pool, the Council has worker's compensation coverage up to the statutory limits. The pool will pay up to the statutory limits for single occurrence claims. For worker's compensation, the pool is reinsured through commercial companies for single occurrence claims up to the statutory limits.

The Council purchased a Public Officials Bond on the Finance Officer in the amount of \$90,000.

Note 5 – Contingency

Federal and State Assisted Programs

The Council has received proceeds from several federal and state grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the grantor agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant monies.

Note 6 – Subsequent Events

Subsequent to year end, on December 1, 2014, the revolving loan receivable was refinanced with the Council and the United States Environmental Protection Agency to call for monthly payments of \$5,050 beginning in January of 2017 and continuing for a 40 year term at an interest rate of 1%. An amortization schedule is included in the loan document providing for interest over the life of the loan of \$116,321.

Schedule of Fringe Benefits

		FY 2014
		Actual Costs
Total Annual Salaries (Full Benefits)		\$ 2,393,776
FICA		\$ 183,124
LGERS Retirement, 7.07%		169,240
Supplemental Retirement		95,751
Group Insurance		444,651
Other Post Employment Bene	fits	28,838
Holiday Leave	*	-
Annual Leave	*	-
Sick Leave	*	-
Workers Comp	**	-
Unemployment Insurance	***	-
Total Fringe Benefits		\$ 921,604
Fringe Benefit Rate Calculation *		
Total Fringe Benefits	= \$ 921,	<u>604</u> 38.50 %
Total Annual Salaries	\$ 2,393,	776
Total Annual Salaries		\$ 2,393,776
Total Fringe Benefits		921,604
Total Personnel Cost		\$ 3,315,380

^{*}COG includes Holiday Pay, Annual Leave earned and Sick Leave taken in Annual Salaries as shown.

^{**} Workers' Comp at base rate included in Indirect Operating Costs; additional premiums are charged direct to program.

^{***} NC Legislature changed status of Local Government Employers
Unemployment Insurance 7/1/13, from non-charging to paying into SUTA.
Additional SUTA charged direct to program due to varying bases.

Schedule Of Indirect Costs

For the Year Ended June 30, 2014

		ŕ		FY 2014 al Indirect	A. Indirect Expenses		FY 2014 C. Indirect Expenses for al staff	
			Ac	tual Costs	LO	SRC Site	inclu	ding MAWD
Total Profe Trave Occu Oper: Contr	Indirect Annual Salaries Indirect Fringe Benefits at 38.2 % of Salary(includes part-tires salary) ssional Services el (and training) pancy costs (depreciation, interest expense, utilities & maintenance ating Expense ribution to Occupancy Costs rect Expenditures		\$	398,295 151,941 24,873 19,992 241,970 256,435 (21,000) 1,072,506	\$	44,378 17,086 - 241,970 161,644 - 465,078	\$	353,917 134,855 24,873 19,992 - 94,791 (21,000) 607,428
Less Less	Personnel Costs Total Indirect Salaries Total Indirect Fringe Benefits Lect Salaries and Total Direct Fringe Benefits	\$ 3,315,380 (398,295) (151,941)	\$	2,765,144				
A. All o	VD staff, LOSRC offsite staff, not including Occuther Direct staff ect Salaries and Total Direct Fringe Benefits	\$ 828,396 1,936,748	\$	2,765,144				
A. LO	Rate Calculation LOSRC Site Specific SRC Site Specific Indirect Expenditures =			24.0%				
c. Los	LOSRC & MAWD without Occupancy an			22.0%				
A. B. Total Di	A.+ C. Land-of-Sky Regional Council			A.+ C	•	46%	e Či	

Note: LOSRC d/b/a Mountain Area Workforce Development is housed offsite, at Asheville-Buncombe Technical College. Some Waste Reduction Partner and Project CARE staff are also offsite at other facilities per negotiated agreements. These programs pay Occupancy costs and various Site Support Costs (receptionist, some IT, phone, copier, etc.) directly. These Costs, Column A, as a portion of Land-of-Sky Indirect Cost, do not apply to MAWD and some WRP and Project CARE staff.

Schedule Of Indirect Costs

For the Year Ended June 30, 2014

	FY 2014	FY 2014	FY 2014	
	Total Indirect	A. Indirect Expenses Total Indirect specific to		
	Actual Costs	LOSRC Site	including MAWD	
Total Indirect Annual Salaries Total Indirect Fringe Benefits at 38.2 % of Salary(includes part-time at lower FB rate) Professional Services Travel (and training) Occupancy costs (depreciation, interest expense, utilities & maintenance) Operating Expense Contribution to Occupancy Costs Total Indirect Expenditures	\$ 398,295 151,941 24,873 19,992 241,970 256,435 (21,000) \$ 1,072,506	\$ 44,378 17,086 - 241,970 161,644 - \$ 465,078	\$ 353,917 134,855 24,873 19,992 - 94,791 (21,000) \$ 607,428	
Total munect Expenditures	5 1,072,000	0 100,010	• •••••	
Total Personnel Costs Less Total Indirect Salaries Less Total Indirect Fringe Benefits (398,295) (151,941) Total Direct Salaries and Total Direct Fringe Benefits	\$ 2,765,144			
B. MAWD staff, LOSRC offsite staff, not including Occi \$ 828,396				
A. All other Direct staff C. Total Direct Salaries and Total Direct Fringe Benefits	\$ 2,765,144			
Indirect Rate Calculation				
LOSRC Site Specific	24.0%			
A. LOSRC Site Specific Indirect Expenditures = \$ 465,078 A. Total Direct Salaries and Total Direct Fringe Benefits \$ 1,936,748	24.0 /0			
C. LOSRC & MAWD without Occupancy and Site Support A.+ B. Total Direct Salaries and Total Direct Fringe Benefits \$ 2,765,144	22.0%			
A.+ C. Land-of-Sky Regional Council Indirect Rate	A. + C.	. 46%	v 4 4 4	

Note: LOSRC d/b/a Mountain Area Workforce Development is housed offsite, at Asheville-Buncombe Technical College. Some Waste Reduction Partner and Project CARE staff are also offsite at other facilities per negotiated agreements. These programs pay Occupancy costs and various Site Support Costs (receptionist, some IT, phone, copier, etc.) directly. These Costs, Column A, as a portion of Land-of-Sky Indirect Cost, do not apply to MAWD and some WRP and Project CARE staff.

Schedule of Indirect Costs For the Year Ended June 30, 2014

For the 10	cai Ended s	Direct	Fringe	Actual Indirect
Indianat agets allocated	Program	<u>Salaries</u>	Benefits	Contribution
Indirect costs allocated Local	410	7,943	3,200	5,023
Local Fundraising	412	1,656	638	1,055
ARC LDD Admin01/13-12/13	423	47,263	18,776	30,794
ARC LDD Admin01/14-12/14	424	32,100	14,786	21,701
EDA 2013	433	13,617	5,842	8,701
EDA 2014	434	23,357	7,786	13,171
Town of Black Mountain-TA	455	1,241	478	790
Town of Marshall - TA	456	6,359	2,440	4,159
TOWN OF Watsham - 171	474	8,230	3,391	5,243
WIA-Administration	210	130,405	50,491	40,494
Will Milliam Wilder	211	562	216	171
WIA Adult Services	220	162,947	61,132	50,079
WIA-Dislocated Worker Services	230	153,039	57,298	47,057
Will District World States	236	32,983	13,191	10,059
WIA-Youth Services	240	14,380	5,568	4,385
Aging-Community Support-BCCAN	502	23	9	15
Aging-Community Support	505	102	39	65
Aging - Planning	510	90,261	34,975	62,499
SB1559 Aging Funds P & A	511	23,546	9,112	14,999
Aging - Health Promotions	513	9,394	3,631	5,985
Family Caregiver Support	530	56,902	22,282	36,264
	531	247	95	158
Project CARE C&C	533	7,196	3,192	4,103
Project CARE Admin	534	59,715	27,130	18,305
REACH Admin	536	30,102	15,099	14,606
Regional Ombudsman	550	130,089	50,390	83,027
Elder Abuse	551	2,841	1,091	1,803
Senior Community Service Employment Program	560	16,702	5,668	10,705
SCSEP-Local	561	2,901	1,059	1,756
Vol Svcs Community Support	574	272	162	173
RSVP (4/1/13-3/31/14)	573	43,685	16,948	27,827
RSVP (4/1/14-3/31/15)	575	11,416	4,488	7,280
FGP	586	53,863	20,776	34,315
Senior Companion FY 9/29/13	593	12,756	5,434	8,125
Senior Companion FY 9/29/14	594	42,219	16,714	26,831
Liveable Communities Initiative	600	136,626	53,611	80,137
NCRC, New Generation Careers-MyPlaceInc	622	909	399	543
USDA Agriventures	623	20,902	8,099	13,350
	624	3,542	1,363	2,257
	626	8,433	3,250	5,374
CDBC Constructions	630	2,100	811	1,339
CDBG Grantwriting		1,033	411	698
HendCo-NCRC Sierra Nevad, Private	637	•		
HendCo-NCRC Sierra Nevada, Public	639	873	350	639
	664	6,759	2,019	3,647
AdvantageWest - BioFuel Market Study	668	327	126	209
AdvWest - BioFuels (TVA settlement)	669	6,045	2,366	3,850
	671	656	253	418
	675	2,402	926	1,530
				continued

Schedule of Indirect Costs For the Year Ended June 30, 2014

For the 1e	Direct	<u>Fringe</u>	Actual Indirect		
	Program	Salaries	Benefits	Contribution	
	676	14,009	5,787	7,052	
	680	2,700	1,037	1,720	
PRF-Mountain Ridge Protection	691	332	128	212	
ARC Housing FYE 9/30/13	703	767	292	488	
	710	1,848	707	1,271	
	720	6,251	2,441	3,982	
CDBG Madison Co Scattered Site Admin	734	2,689	1,253	1,076	
	735	1,511	582	963	
NCRC-Mars Hill Water Transmission (combination)	745	6,243	2,401	3,570	
CDBG-Brevard, Cottages @	761	7,881	3,025	5,020	
Comm Dev TA, Fee for Service	772	1,555	599	991	
Buncombe Co Fair Housing Plan Implementation T	780	4,142	1,557	2,527	
Clean Air Campaign	800	1,651	631	1,052	
ARRA-Triangle J-Carolina Blue Skies	803	16,910	7,111	12,521	
Propane/Autogas Roadshow	806	1,374	446	875	
CMAQ-DOT	810	6,113	2,037	3,896	
Blue Ridge Parkway, Clean Cities	812	758	265	483	
DOE-Clean Cities Designation	822	96	24	61	
NCSU-DOE AFIT	824	21,341	8,025	13,481	
REV-Recycling Education Vehicle	830	675	259	429	
RUS-Solid Waste 9/30/13	843	6,413	2,470	4,086	
RUS-Solid Waste 9/30/14	844	17,590	7,463	11,211	
SEO Statewide Energy Assessments	349	20,694	8,060	6,525	
DPPEA SWMTF WRP	350	6,458	2,449	4,113	
DPPEA/WRP	351	2,585	381	8,647	
WRP-EPA HospitalityII	361	4,504	1,728	1,373	
WRP RUS 17 Solid Waste	362	323	118	206	
WRP RUS Solid Waste 9/30/13	363	17	10	11	
WRP RUS Solid Waste 9/30/14	364	6,412	2,358	3,812	
WRP-USDA Energy Audit (REDA)	366	4,679	1,894	1,427	
ARC Water 10/12-9/13	873	4,905	1,908	3,544	
Riverweek	880	1,643	632	1,047	
EPA - Urban Waters	882	15,783	6,092	10,066	
	883	7,201	2,715	4,587	
RPO	900	51,246	19,733	32,648	
I-40 Rockslide Conf	901	457	176	291	
US DOT Pipeline Safety	912	6,074	2,333	3,869	
BikeMap	915	126	49	80	
Regional Bike/Pedestrian Plan	920	8,733	3,412	5,563	
Mountain Mobility Admin	930	137,692	53,385	87,729	
French Broad River MPO	952	164,779	<u>63,579</u>	104,287	
Total indirect expense allocation		\$ 1,988,081	\$ 777,063	\$ 1,072,506	

Combining Statement of Fiduciary Net Position- Fiduciary Funds Agency Funds

Assets	CarolinaWest <u>Inc</u>	WNC Highway <u>Corridors</u>	Total Agency <u>Funds</u>
Cash and cash equivalents Accounts receivable	\$ 21,285 21,285	\$ 4,020	\$ 25,305
<u>Liabilities</u> Accounts payable		_	
Net Position			
Held in trust for other purposes	\$ 21,285	\$ 4,020	\$ 25,305

Combining Statement of Changes in Fiduciary Net Position - Fiduciary Fund Agency Funds

	Car	olinaWest Inc	Hig	/NC hway ridors	Agency Funds		
Additions			•				
Receipts	\$	6,286	\$	-	\$	6,286	
Deductions							
Pass-through expenses		6,687		383		7,070	
Change in net position		(401)		(383)		(784)	
Net position, beginning of year		21,686	\$	4,403		26,089	
Net position, end of year	\$	21,285	\$	4,020	\$	25,305	

Schedule of Revenues, Expenditures and Changes in Fund Balances

Budget and Actual

All Governmental Funds

			General	
		Budget	Actual	Variance Positive (Negative)
	Revenues:	_	Φ.	ф
	Federal government	\$ -	\$ -	\$ -
	State of North Carolina	8,000	8,000	(7.520
	Local governmental agencies and membership dues	306,190	373,720	67,530
	Facilities and other income	14,900	7,863	(7,037)
	Private	25,023	7,167	(17,856)
	In-kind		•	-
	Interest income	300	69	(231)
	Total revenue	354,413	396,819	42,406
	Expenditures:			
	Local services			
	Council operations	346,413	361,947	(15,534)
	Host for Regional Brownfields Representative	8,000	8,000	
	Subtotal for local services	354,413	369,947	(15,534)
501	Buncombe County Supplemental Funds for Aging Services	-	-	-
502	Buncombe County Aging Plan Special Event	-	-	-
505	Mission Foundation - Fall Prevention	-	•	•
508	Buncombe Co Aging Plan	-	•	-
509	Aging-MIPPA	-		-
510	Aging - Planning	-	-	-
511	SB1559 Aging Funds - P&A	-	-	-
513	Aging - Health Promotions	,,	-	-
514	Aging-Health Assessment	-	-	-
515	LGBT-Health Promotions	-	_	-
516	Aging-CRC	_	_	-
520	Aging - Services	-	_	-
521	Aging-Sr Center GP & OR	_		
522	Aging-Fan&Heat Relief	_		-
530	Family Caregiver Support		•	-
	FCSP event		-	-
531	Project CARE, donations and carryover	-	-	=
533	Project CARE Admin Services		-	
534	Project CARE Respite Services	-	-	_
535	Project CARE-REACHOUT Admin/Respite	_	_	-
536	Project CARE-REACHOUT Admin/Respite	_	_	-
537	CDSMP, Self-Sustaining	_	-	-
545	Buncombe Co Minority Health Collaboration	_	-	-
546	Buncombe Co Minority Health Collaboration - Year 3	_	-	_
547			_	_
550	Regional Ombudsman	-	· .	_
551	Elder Abuse	-		_
552	CAC - Buncombe County	-	_	
560	Sr Community Service Experience Program	-	_	_
561	SCSEP, Opportunity	-	•	
573	Volunteer Svcs Fund-raising	•	•	-
574	RSVP FYE 3/31/14 FY 14 #573	-	•	-
575	RSVP FYE 3/31/15 FY 14 #575	-	-	-
586	FGP FY 7/1 - 6/30	-	-	-

		Special Revenue	
			Variance
	Budget	Actual	Positive (Negative)
Revenues:			
Federal government	\$ 9,425,123	8,271,397	\$ (1,153,726)
State of North Carolina	2,424,372	1,713,498	(710,874)
Local governmental agencies and membership dues	1,166,901	1,404,073	237,172
Facilities and other income	•	•	-
Private	281,594	98,877	(182,717)
In-kind	611,097	1,207,230	596,133
Interest income	•	<u>-</u>	-
Total revenue	13,909,087	12,695,075	(1,214,012)
Expenditures:			
Local services			
Council operations	-	-	-
Host for Regional Brownfields Representative	-	-	
Subtotal for local services	-	-	-
Buncombe County Supplemental Funds for Aging Services	508,595	508,194	401
Buncombe County Aging Plan Special Event	1,369	858	511
Mission Foundation - Fall Prevention	8,018	4,691	3,327
Buncombe Co Aging Plan	34,671	34,671	-
Aging-MIPPA	20,463	9,960	10,503
Aging - Planning	230,344	223,177	7,167
SB1559 Aging Funds - P&A	48,262	48,261	1
Aging - Health Promotions	33,301	33,300	1
Aging-Health Assessment	5,000	-	5,000
LGBT-Health Promotions	1,042	150	892
Aging-CRC	62,000	62,000	_
Aging - Services	2,917,766	2,841,950	75,816
Aging-Services Aging-Sr Center GP & OR	51,729	51,906	(177)
Aging-Fan&Heat Relief	4,925	5,090	(165)
Family Caregiver Support	206,543	206,542	1
FCSP event	856	500	356
Project CARE, donations and carryover	32,965	17,575	15,390
Project CARE Admin Services	139,161	103,315	35,846
Project CARE Respite Services	157,101	35,844	(35,844)
Project CARE Respite Services Project CARE-REACHOUT Admin/Respite	90,634	80,979	9,655
Project CARE-REACHOUT Admin/Respite	70,054	9,654	(9,654)
CDSMP, Self-Sustaining	2,584	754	1,830
Buncombe Co Minority Health Collaboration	22,722	22,722	-,525
Buncombe Co Minority Health Collaboration - Year 3	3,750	2,707	1,043
	299,828	307,309	(7,481)
Regional Ombudsman	7,372	7,370	2
Elder Abuse	500	500	-
CAC - Buncombe County	196,713	194,895	1,818
Sr Community Service Experience Program		6,357	1,175
SCSEP, Opportunity	7,532		4,732
Volunteer Svcs Fund-raising	10,382	5,650	(8,721)
RSVP FYE 3/31/14 FY 14 #573	124,081	132,802	
RSVP FYE 3/31/15 FY 14 #575	47,018	33,305	13,713
FGP FY 7/1 - 6/30	370,394	339,353	31,041

Schedule of Revenues, Expenditures and Changes in Fund Balances

Budget and Actual

All Governmental Funds For the Year Ended June 30, 2014

			General	
		Budget	Actual	Variance Positive (Negative)
593	Sr. Companion FYE 09/29/13 FY 14 #593	- Dauget	-	(riegative)
594	Sr. Companion FYE 09/29/14 FY 13 #594	_	-	-
374	Subtotal Human Service	-	_	_
348	Triangle J ENR	*		_
349	WRP SEO Energy Assessments	-	-	-
350	WRP DPPEA SWMTF		-	-
351	WRP DPPEA		•	-
353	WRP AVL Regional Water	-		-
354	WRP SEO Energy Mentoring	•	•	•
355	WRP Private Contribution	•	-	_
359	WRP Hendersonville	-	-	
361	WPA EPA Phase 2	-	-	
362	WRP EPA Source Reductions		-	•
363	WRP RUS	-	-	-
364	WRP RUS Solid Waste	_	-	-
366	WRP USDA/REDA	_	-	-
369	WRP TJCOG DAQ	_	-	-
800	Clean Air Campaign	_	_	-
803	AARA Triangle J Clean Cities	_	-	-
806	Propane Auto Gas Radio		<u></u>	-
810	CMAQ-DOT			-
812	Blue Ridge Parkway	-	-	
820	SEO Clean Cities	-		
822	DOE Clean Cities	-	-	-
824	NCSU DOE AFIT	_	-	-
830	Recycling Education Vehicle	_	-	-
843	RUS Solid Waste 2013	_	-	-
844	RUS Solid Waste	_	-	-
873, 874	ARC Water		•	-
880	Riverweek		-	-
882	EPA Urban Waters	-		-
883	PRF French Broad Stormwater	-	-	
005	Subtotal Environmental Protection		-	
423, 424	ARC Administrative Assistance	_	-	-
433,434	Economic Development Administration	<u>-</u>	-	-
455/456	State Technical Assistance	-	•	-
474	ARC Technical Assistance	<u>-</u>		-
600	HUD-OSHC Livable Communities Initiative	•	•	-
605	NC Sustainable Energy Assoc (DOE) Technical Assistance	-	-	
621	My Place, Inc Match for NCRC New Generations Careers	-	-	_
622	NCRC New Generations Careers - My Place, Inc.	-	-	-
623	USDA - Agriventures	-	_	-
624	CFWNC - Agriventures		-	-
626	ARC-Growing Local	_	-	-
630	CDBG Grantwriting	•	-	-
637	Henderson Co - NCRC Loan Admin, Sierra Nevada, Private		-	-
639	Henderson Co - NCRC Loan Admin, Sierra Nevada, Public	-	-	-
037	representation of the second regulary process to the second secon			

	Special Revenue		
			Variance
			Positive
	Budget	Actual	(Negative)
Sr. Companion FYE 09/29/13 FY 14 #593	97,229	71,099	26,130
Sr. Companion FYE 09/29/14 FY 13 #594	277,505	247,170	30,335
Subtotal Human Service	5,865,254	5,650,610	214,644
Triangle J ENR	-	4,041	(4,041)
WRP SEO Energy Assessments	92,655	95,401	(2,746)
WRP DPPEA SWMTF	20,000	20,000	•
WRP DPPEA	20,000	20,000	-
WRP AVL Regional Water	15,000	15,000	-
WRP SEO Energy Mentoring	5,000	3,000	2,000
WRP Private Contractor	13,039	7,027	6,012
WRP Hendersonville	4,000	102	3,898
WPA EPA Phase 2	16,489	16,489	-
WRP EPA Source Reductions	13,350	9,278	4,072
WRP RUS	13,637	13,637	-
WRP RUS Solid Waste	45,000	44,465	535
WRP USDA/REDA	53,000	29,281	23,719
WRP TJCOG DAQ	25,000	35,649	(10,649)
Clean Air Campaign	6,425	5,122	1,303
AARA Triangle J	49,525	49,525	-
Propane Auto gas Radio	4,565	4,565	-
CMAQ-DOT	39,000	15,775	23,225
Blue Ridge Parkway	3,622	1,654	1,968
SEO Clean Cities	30,000	20,264	9,736
DOE Clean Cities	30,000	19,928	10,072
NCSU DOE AFIT	37,500	37,500	-
Recycling Education Vehicle	12,838	2,525	10,313
RUS Solid Waste 2013	13,637	13,637	
RUS Solid Waste	37,500	37,500	_
ARC Water	10,661	10,661	
Riverweek	6,769	6,304	465
EPA Urban Waters	60,639	42,029	18,610
PRF French Broad Stormwaterr	32,000	15,065	16,935
Subtotal Environmental Protection	710,851	595,424	115,427
ARC Administrative Assistance	180,804	180,804	
Economic Development Administration	94,760	84,760	10,000
State Technical Assistance	47,252	47,244	8
ARC Technical Assistance	22,125	22,125	•
HUD-OSHC Livable Communities Initiative	591,555	1,024,798	(433,243)
NC Sustainable Energy Assoc (DOE) Technical Assistance	4,000	1,024,770	4,000
My Place, Inc match for NCRC New Generations Careers	1,935	1,935	-
NCRC New Generations Careers - My Place, Inc.	16,364	16,184	180
		62,469	136,505
USDA - Agriventures	198,974	22,785	27,215
CFWNC - Agriventures	50,000	94,590	25,410
ARC-Growing Local	120,000		(750)
CDBG Grantwriting	3,500	4,250	(730)
Henderson Co - NCRC Loan Admin, Sierra Nevada, Private	2,207	2,207	-
Henderson Co - NCRC Loan Admin, Sierra Nevada, Public	2,336	2,336	-

Schedule of Revenues, Expenditures and Changes in Fund Balances

Budget and Actual

All Governmental Funds For the Year Ended June 30, 2014

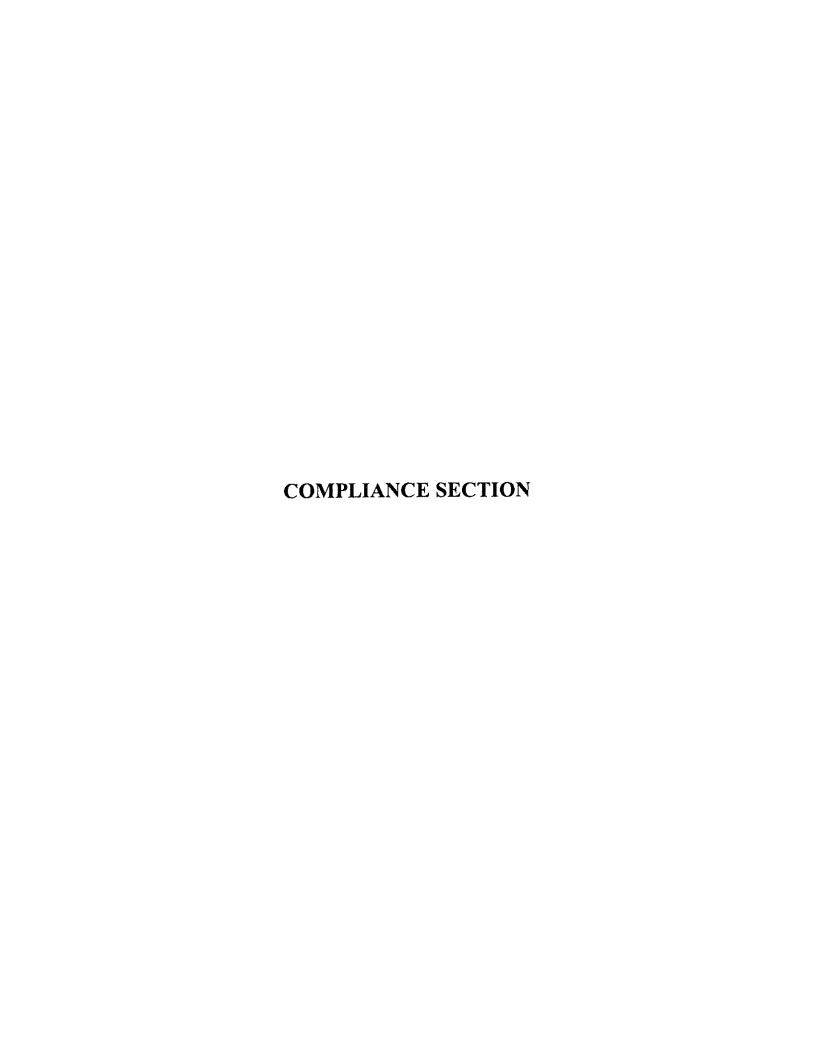
Revenues over (under) expenditures - 26,872 26,872 Net change in fund balances \$ - 26,872 \$ 26,872 Fund balances - beginning of year 936,796 936,796				General	
643-645 EPA Regional Brownfields Initiative RLF			Rudget		Positive
662	643-645	FPA Regional Brownfields Initiative RLF	Dauget	-	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
668 AdWest NCDA&CS, Planning		*	_	_	•
NC BioFuels Center-AdvantageWest				_	-
669			-	_	-
APEX Brownfields Technical Assistance		-	-	_	-
1.		•	-	_	-
Brownfields Revolving Loan Funds Tech. Asst DeKalb Co GA			-	_	-
Brownfields Conference Fund-Raising			-	-	-
PRF-Mountain Ridge & Steep Slope Protection			-		_
703,704 ARC Housing 10/1/12-9/30/13 FY 14#703			-		-
710		· · · · · · · · · · · · · · · · · · ·	_		-
CDBG-Henderson Co Catalyst, Dodd-Meadows			_	_	_
CDBG-Madison Co Scattered Site Admin CDBG-Madison Co Scattered Site, Svc Del CDBG-Brevard, Cottages CDBG-Brevard, COTTAGE CDBG-Brevard, COTTAGE CDBG-Brevard, COTTAGE CDBG-Brevard, CDBG-Brevard		•	_	_	
Table		·	-	_	_
NCRC-Mars Hill, Clean Water Partners Suppl Ph II & III			-	<u>"</u>	_
Total CDBG-Brevard, Cottages CDBG-Brevard,			-	•	_
CDBG-Brevard, Cottages Community Dev/Housing Rehab Fee for Service Community Dev/Housing Rehab Fee for Service Community Dev/Housing Implementation Plan Tech Assistance Community Development Community Developme		·	-	•	_
Community Dev/Housing Rehab Fee for Service Subtotal Economic and Community Development Subtotal Morkforce Development Subtotal Morkforce Development Subtotal Morkforce Development Subtotal Morkforce Development Subtotal Funds alances Subtotal Subtotal Program Subtotal Morkforce Development Subtotal Morkforce Development Subtotal Morkforce Development Subtotal Program Subtotal Morkforce Development Subtotal Program Subtotal Morkforce Development Subtotal Program Subtotal Morkforce Development Subtotal Morkforce Devel			-	-	_
Bunc. Co Fair Housing Implementation Plan Tech Assistance Subtotal Economic and Community Development - - - - - - - - -			-	-	•
Subtotal Economic and Community Development - - - - - - - - -			•	-	•
900 Rural Transportation Planning Organization - - - 901 1-40 Rockslide Conference, Pass-Through - - - 912 USDOT-Pipeline Safety - - - 915 Bicycle Maps - - - 920 NCDOT-Regional Bike Plan - - - 931 Buncombe Co Mountain Mobility, Admin Operations - - - 931 Buncombe Co Mountain Mobility, Operations Rev-Pass-Through - - - 932 933 Bunc Co Transportation EDTAP, Pass-Through - - - 935 Bunc Co Transportation EDTAP, Pass-Through - - - 952 French Broad River Metropolitan Planning Org. - - - Subtotal Transportation - - - 210 Workforce Investment Act-Administration - - - 220, 221,222 WIA Adult Program - - - 230, 231,232 WIA Dislocated Worker Program		-		-	
901 1-40 Rockslide Conference, Pass-Through - - - - - - - - -			-		
912 USDOT-Pipeline Safety - - -			•	-	-
915 Bicycle Maps - - - -			-	•	-
920 NCDOT-Regional Bike Plan - - 930 Buncombe Co Mountain Mobility, Admin Operations - - 931 Buncombe Co Mountain Mobility, Operations Rev-Pass-Through - - 932, 933 Buncombe Co Mountain Mobility R.I.D.E., Pass-Through - - 935 Bunc Co Transportation EDTAP, Pass-Through - - 952 French Broad River Metropolitan Planning Org. - - Subtotal Transportation - - - 210 Workforce Investment Act-Administration - - - 220, 221,222 WIA Adult Program - - - 230,231,232 WIA Dislocated Worker Program - - - 236 WIA OJT PY2011 - - - 237 WIA IWP - - - 240 WIA Youth Program - - - Subtotal Workforce Development - - - Total expenditures 354,413 369,947 (15,534)	912		=	-	-
930 Buncombe Co Mountain Mobility, Admin Operations - <th< td=""><td>915</td><td></td><td>-</td><td>-</td><td>-</td></th<>	915		-	-	-
931 Buncombe Co Mountain Mobility, Operations Rev-Pass-Through -	920		-	•	-
932, 933 Buncombe Co Mountain Mobility R.I.D.E., Pass-Through -	930		•	-	~
Subtotal Transportation EDTAP, Pass-Through	931		-	-	-
952 French Broad River Metropolitan Planning Org. -	932, 933	Buncombe Co Mountain Mobility R.I.D.E., Pass-Through	•	-	-
Subtotal Transportation - - - 210 Workforce Investment Act-Administration - - - 220, 221,222 WIA Adult Program - - - 230,231,232 WIA Dislocated Worker Program - - - 236 WIA OJT PY2011 - - - 237 WIA IWP - - - 240 WIA Youth Program - - - Subtotal Workforce Development - - - - Total expenditures 354,413 369,947 (15,534 Revenues over (under) expenditures - 26,872 26,872 Net change in fund balances \$ - 26,872 \$ 26,872 Fund balances - beginning of year 936,796 - - -	935	Bunc Co Transportation EDTAP, Pass-Through	-	-	-
210 Workforce Investment Act-Administration - - - - - - - - -	952	French Broad River Metropolitan Planning Org.	-	-	
220, 221,222 WIA Adult Program - - - 230,231,232 WIA Dislocated Worker Program - - - 236 WIA OJT PY2011 - - - 237 WIA IWP - - - 240 WIA Youth Program - - - - Subtotal Workforce Development -	S	Subtotal Transportation		-	
230,231,232 WIA Dislocated Worker Program - <td>210</td> <td>Workforce Investment Act-Administration</td> <td>-</td> <td>•</td> <td>-</td>	210	Workforce Investment Act-Administration	-	•	-
236 WIA OJT PY2011 -	220, 221,222	WIA Adult Program	-	-	-
237 WIA IWP -	230,231,232	WIA Dislocated Worker Program	us.	-	-
WIA Youth Program Subtotal Workforce Development -	236	WIA OJT PY2011		-	-
Subtotal Workforce Development - <th< td=""><td>237</td><td>WIA IWP</td><td>-</td><td>-</td><td>-</td></th<>	237	WIA IWP	-	-	-
Total expenditures 354,413 369,947 (15,534 Revenues over (under) expenditures - 26,872 26,872 Net change in fund balances \$ - 26,872 \$ 26,872 Fund balances - beginning of year 936,796 936,796	240	WIA Youth Program	-	-	-
Total expenditures 354,413 369,947 (15,534 Revenues over (under) expenditures - 26,872 26,872 Net change in fund balances \$ - 26,872 \$ 26,872 Fund balances - beginning of year 936,796 936,796		_			
Revenues over (under) expenditures Net change in fund balances Fund balances - beginning of year - 26,872 \$ 26,872 \$ 26,872 936,796	_	*	354,413	369,947	(15,534)
Net change in fund balances \$ - 26,872 \$ 26,872 Fund balances - beginning of year 936,796	Reve	•	_	26,872	26,872
Fund balances - beginning of year 936,796			\$ -	26,872	\$ 26,872
14114 541141154 545		_		936,796	
LIBRO DATABLEN - COURDY OF AVAIL		d balances - ending of year		\$ 963,668	

		Special Revenue	
			Variance
	Budget	Actual	Positive (Negative)
EPA Regional Brownfields Initiative RLF	728,759	864,866	(136,107
A-B Tech, DOE, Business Surveys	5,140	2,093	3,047
AdvWest NCDA&CS, Planning	50,943	17,156	33,787
NC BioFuels Center-AdvantageWest	933	860	73
AdvantageWest-TVA Settlement, P/T from NC BioFuels Centu	12,260	12,260	_
APEX Brownfields Technical Assistance	12,200	1,516	(1,516
Lenoir Brownfields Technical Assistance	5,362	5,093	269
Brownfields Revolving Loan Funds Tech. Asst DeKalb Co C	47,250	24,307	22,943
Brownfields Conference Fund-Raising	8,215	5,607	2,608
·	672	672	2,000
PRF-Mountain Ridge & Steep Slope Protection		2,250	
ARC Housing 10/1/12-9/30/13 FY 14 #703	2,250		1,969
City of Asheville, Fair Housing Implementation Plan	6,000	4,031	
CDBG-Henderson Co Catalyst, Dodd-Meadows	17,860	14,285	3,575
CDBG-Madison Co Scattered Site Admin	15,220	6,498	8,722
CDBG-Madison Co Scattered Site, Svc Del	21,676	17,182	4,494
NCRC-Mars Hill, Clean Water Partners Suppl Ph II & III	13,084	13,084	•
Marshall Clean Water	-	-	
CDBG-Brevard, Cottages	15,000	16,448	(1,448
Community Dev/Housing Rehab Fee for Service	3,144	3,144	-
Bunc. Co Fair Housing Implementation Plan Tech Assistance	9,400	9,400	
Subtotal Economic and Community Development	2,298,980	2,587,239	(288,259
Rural Transportation Planning Organization	115,625	115,624	1
1-40 Rockslide Conference, Pass-Through	923	924	(1
USDOT-Pipeline Safety	19,500	12,500	7,000
Bicycle Maps	256	256	•
NCDOT-Regional Bike Plan	29,929	29,930	(1
Buncombe Co Mountain Mobility, Admin Operations	297,246	297,246	•
Buncombe Co Mountain Mobility, Operations Pass-Through	5,000	-	5,000
Buncombe Co Mountain Mobility R.I.D.E., Pass-Through	18,000	26,000	(8,000
Bunc Co Transportation EDTAP, Pass-Through	40,614	36,114	4,500
French Broad River Metropolitan Planning Org.	1,137,164	872,626	264,538
Subtotal Transportation	1,664,257	1,391,220	273,037
Workforce Investment Act-Administration	293,764	236,732	57,032
WIA Adult Program	1,004,323	809,021	195,302
WIA Dislocated Worker Program	950,953	667,835	283,118
WIA OJT PY2011	197,887	166,727	31,160
WIA IWP	51,005	5,211	45,794
WIA Youth Program	871,813	585,056	286,757
Subtotal Workforce Development	3,369,745	2,470,582	899,163
Total expenditures	13,909,087	12,695,075	1,214,012
Revenues over (under) expenditures		,-,-,-,-	
Net change in fund balances \$			\$
Fund balances - beginning of year			

Fund balances - ending of year

Schedule of Revenues and Expenditures by Type -All Governmental Funds For the Year Ended June 30, 2014

	General Fund	Special Revenue Fund	Total Governmental Funds
Revenues:			
Federal government	\$ -	\$ 8,271,397	\$ 8,271,397
State of North Carolina	8,000	1,713,498	1,721,498
Local governmental awards and membership dues	373,720	1,404,073	1,777,793
Facilities and other income	7,863	-	7,863
Private contributions	7,167	98,877	106,044
ln-kind	•	1,207,230	1,207,230
Interest income	69	-	69
Total revenue	396,819	12,695,075	13,091,894
Expenditures:			
Personnel - direct	22,272	2,006,143	2,028,415
Personnel - indirect/field	4,330	565,991	570,321
Fringe benefits	3,252	949,340	952,592
Telephone and postage	359	35,997	36,356
Travel	2,881	130,395	133,276
Rent	1,620	3,975	5,595
Utilities	172	16,029	16,201
Maintenance and repairs	540	48,088	48,628
Liability insurance	1,253	9,722	10,975
Training and workshops	1,082	25,495	26,577
Supplies	4,451	39,535	43,986
Contractual	26,564	205,996	232,560
Dues and subscriptions	6,355	25,066	31,421
Printing	81	14,865	14,946
Advertising	223	21,343	21,566
Legal fees	٠	3,559	3,559
Techonology	1,527	177,034	178,561
Leased equipment	273	29,473	29,746
Capital outlay	12,219	-	12,219
Facilities costs	99,739	179,208	278,947
Council expeses	7,517	-	7,517
Other	27,414	21,679	49,093
	224,124	4,508,933	4,733,057
Debt service:			
Debt service - principal	62,691	-	62,691
Debt service - interest	83,132	•	83,132
	145,823	-	145,823
Other:			
In-kind	-	1,207,230	1,207,230
Revolving Loan Fund disbursements	-	476,509	476,509
Subcontracted/pass-through	-	6,502,403	6,502,403
• • • • • • • • • • • • • • • • • • •		8,186,142	8,186,142
Total expenditures	369,947	12,695,075	13,065,022
Net change in fund balances	\$ 26,872	\$ -	\$ 26,872
-			



Elizabeth Keel Gomes, pllc Certified Public Accountant 60 Ravenscroft Drive, Asheville, NC 28801 (828) 254-1700

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina 28806

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities and each major fund of the Land-of-Sky Regional Council, North Carolina (the Council), as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Land-of-Sky Regional Council basic financial statements, and have issued our report thereon dated January 15, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Council's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Council's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Governmental Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Stal Dows, plk

Elizabeth Keel Gomes, pllc Certified Public Accountant January 15, 2015

Elizabeth Keel Gomes, pllc

Certified Public Accountant 60 Ravenscroft Drive, Asheville, NC 28801 (828) 254-1700

REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR FEDERAL PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH APPLICABLE SECTIONS OF OMB CIRCULAR A-133, AND THE STATE SINGLE AUDIT IMPLEMENTATION ACT

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina 28806

Report on Compliance for Each Major Federal Program

We have audited the Land-of-Sky Regional Council (the Council), compliance with the types of compliance requirements described in the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission, that could have a direct and material effect on each of Land-of-Sky Regional Council's major federal programs for the year ended June 30, 2014. The Land-of-Sky Regional Council's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Land-of-Sky Regional Council's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and applicable sections of OMB Circular A-133, *Audits of States, Local Governments and Non Profit Organizations*, as described in the *Audit Manual for Governmental Auditors in North Carolina*, and the State Single Audit Implementation Act. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Council's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance with each major federal program. However, our audit does not provide a legal determination of Land-of-Sky Regional Council's compliance.

Opinion on Each Major Federal Program

In our opinion, the Land-of-Sky Regional Council complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2014.

Report on Internal Control Over Compliance

Management of the Land-of-Sky Regional Council is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit, we considered the Council's internal control over compliance with the requirements that could have a direct and material effect on a major federal program in order to determine the auditing procedures for the purpose of expressing our opinion on compliance, and to test and report on internal control over compliance with applicable sections of OMB Circular A-133 and the State Single Audit Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Steldons, plk

Elizabeth Keel Gomes, pllc Certified Public Accountant January 15, 2015

Elizabeth Keel Gomes, pllc

Certified Public Accountant 60 Ravenscroft Drive, Asheville, NC 28801 (828) 254-1700

REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR STATE PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH APPLICABLE SECTIONS OF OMB CIRCULAR A-133, AND THE STATE SINGLE AUDIT IMPLEMENTATION ACT

To the Board of Directors Land-of-Sky Regional Council Asheville, North Carolina 28806

Report on Compliance for Each Major State Program

We have audited the Land-of-Sky Regional Council (the Council), compliance with the types of compliance requirements described in the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission, that could have a direct and material effect on each of Land-of-Sky Regional Council's major state programs for the year ended June 30, 2014. The Land-of-Sky Regional Council's major state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its state programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Land-of-Sky Regional Council's major state programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and applicable sections of OMB Circular A-133, *Audits of States, Local Governments and Non Profit Organizations,* as described in the *Audit Manual for Governmental Auditors in North Carolina*, and the State Single Audit Implementation Act. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major State program occurred. An audit includes examining, on a test basis, evidence about the Council's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance with each major state program. However, our audit does not provide a legal determination of Land-of-Sky Regional Council's compliance.

Opinion on Each Major State Program

In our opinion, the Land-of-Sky Regional Council complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major State programs for the year ended June 30, 2014.

Report on Internal Control Over Compliance

Management of the Land-of-Sky Regional Council is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit, we considered the Council's internal control over compliance with the requirements that could have a direct and material effect on a major State program in order to determine the auditing procedures for the purpose of expressing our opinion on compliance, and to test and report on internal control over compliance with applicable sections of OMB Circular A-133 and the State Single Audit

Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct noncompliance with a type of compliance requirement of a State program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a State program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Extens, pla

Elizabeth Keel Gomes, pllc Certified Public Accountant January 15, 2015

Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2014

		Federal CFDA Number	Pass-Through Grantor Number
U.S. Dept of Agriculture:	•		
Rural Development Energy Audit Assistance	366	10.868	380110561024369 REAP
Rural Community Development Initiative - Agriventures	623	10.446	380110561024369-24
Passed through Rural Development Administration			
Solid Waste Management Program 2012-2013	843/363	10.761	380110561024369-23
Solid Waste Management Program 2013-2014	844/364	10.761	380110561024369-25
Total 10.761	011/201	10.761	
		101/01	
Passed through NC Department of Health and Human Services	520	10.570	NC-02
Food Distribution Program	520	10.570	NC-02
Total U.S. Department of Agriculture			
U.S. Dept of Commerce:			
Economic Development Administration (EDA)			
Planning Grant (other match previously reported as other awards), 1/30/12 - 1/29/1 Total U.S. Department of Commerce	433/434	11.302	04-83-06633
U.S. Dept of Energy:			
Passed through NC Department of Environment and Natural Resources, State Energy	Program		
Statewide Energy Assessments & Mentoring for Public & Private Sectors	349	81.041	DE-EE0003881, 5718
Clean Vehicles Coalition Program	820	81.041	5725
Total 81.041		81.041	
Contracted with Triangle J Council of Governments			
ARRA-Carolina Blue Skies & Green Jobs Initiative, Clean Cities AOI 4	803	81.086	TJCOG-CBS-011
Contracted with NCSU - DOE AFIT			
Alternative Fuel Implementation Team for North Carolina	824	81.086	2012-2899-03
Contracted with National Renewable Energy Laboratory			
ARRA-Propane Autogas Roadshow Series	806	81.086	
Total U.S. Department of Energy			
U.S. Department of Health & Human Services:			
Passed through NC Dept of Health and Human Services, Div of Aging & Adult Services	es		
Title VII-B, Elder Abuse	551	93.041	13AANCT3SP
Title VII-E, Ombudsman	550	93.042	13AANCT3SP
Title IIIF - Preventive Health 90%	513	93.043	13AANCT3SP
Special Programs for the Aging Title III, Part B Grants for supportive Services and			
Title IIIB	520	93.044	13AANCT3SP
Title IIIB Legal	520	93.044	13AANCT3SP
Title IIIB Ombudsman	550	93.044	13AANCT3SP
Title IIIB Planning & Administration	510/511	93.044	13AANCT3SP
Special Programs for the Aging Title III, Part C	310/011	,,,,,	
Title IIIC1	510/520	93.045	13AANCT3SP
Title IIIC2	520	93.045	13AANCT3SP
Total Aging Cluster, 93.044 & 93.045	- '	93.044045	
Family Caregiver Support	530	93.052	13AANCT3SP
Project CARE REACH OUT & Respite	534/5/6/7	93.052	00029791
Title III-E	510/511	93.052	13AANCT3SP
Total 93.052		93.052	
MIPPA (Medicare Enrollment Assistance Program) AOA	509	93.518	NC10120467
SSBG-Respite	520	93.667	13AANCT3SP
2020 receptor			

	Federal	State	Local	Total
\$	29,281	\$ -	\$ -	\$ 29,281
Ψ	62,469	-	-	62,469
	27,274	-	-	27,274
	81,965			81,965
	109,239	-	-	109,239
	120,186	-	<u>-</u>	120,186
	321,175	_		321,175
	68,252	<u>. .</u>	53,753	122,005
	68,252	-	53,753	122,005
	95,400			95,400
	20,264		-	20,264
	115,664			
	49,525	-	-	49,525
	37,500	-	-	37,500
	4,565	-	-	4,565
	207,254		_	207,254
	6,265	368	737	7,370
	46,098	30,922	8,558	85,578
	28,306	1,664	3,300	33,270
	746,378	1,005,012	-	1,751,390
	58,338	3,432	•	61,770
	112,813	70,874	27,893	211,580
	74,535	52,344	-	126,879
	314,864	18,262	48,838	381,964
	257,323	156,959		414,282
	1,564,251	1,306,883	76,731	2,947,865
	193,633	12,909	-	206,542
	89,572	140,220	•	229,792
	18,954	1,039	*	19,993 456,327
	302,159	154,168		9,960
	9,960 222,986	6,371		229,357
	£££,70V	0,5 / 1		

LAND-OF-SKY REGIONAL COUNCIL Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2014

		Federal CFDA	Pass-Through Grantor
		Number	Number
U.S. Department of Health & Human Services continued:	•		
Local Contact Agency Funding	516	93.779	00031078
Total U.S. Department of Health & Human Services			
U.S. Department of Housing and Urban Development:			
GroWNC, Office of Sustainable Housing & Communities	600	14.703	NCRIP0028-10
Passed through N.C. Dept of Commerce, Division of Community Assistance			
Henderson Co Dodd-Meadows	720	14.228	CDBG
Madison County Small Cities Housing Program	734/735	14.228	CDBG 11-C-2318
Total 14.228		14.228	
Total U.S. Department of Housing & Urban Development			
U.S. Department of Labor:			
Passed through NC Department of Commerce, Division of Workforce Solutions			
WIA-Adult Programs	220	17.258	
WIA-Dislocated Workers	230	17.278	
WIA-Youth Activities	240	17.259	
WIA-Administrative Cost Pool/Incentives/Capital and Special Grants		17.258-17.278	
Total Workforce Investment Act Cluster, 17.258,.259&.278	I.	7 .258,.259,.2 7	,
Passed through NC Dept of Health and Human Services,	560/561	17 225	
Senior Community Service Experience Program	560/561	17.235	
Total Department of Labor			
Appalachian Regional Commission:			
2013 ARC Administrative Grant	423	23.009	NC-706-B-C40
2014 ARC Administrative Grant	424	23.009	NC-706-B-C41
Total 23.009		23.009	
Forest and Food Systems GIS	626	23.002	NC-17468-13
2012-2013 ARC Housing Specialist	703	23.011	CWP-13-B
2012-2013 Watershed Protection TAP	873	23.011	CWP-13-B
2013-2014 Local Government Technical Assistance	474	23.011	CWP-14-B
Total 23.011 Applalachian Research, Technical Assistance and			
Demonstration Projects		23.011	
Total Appalachian Regional Commission			
U.S. Department of Transportation, Federal Highway Administration:			
US DOT Pipeline Safety	912	20.71	DTPH56-12-G-PHPT08
Passed through NC Department of Transportation			
Congestion Mitigation and Air Quality	810	20.205	C-5564
Passed through NC Department of Transportation, State Planning and Research/	PL104(f) funds,	WBS (39225. I	1.2)
French Broad Metropolitan Planning Organization	952	20.205-5	
Rural Transportation Planning Funds	900	20.205	
Total 20.205		20.205	
Total Federal Highway Administration			

Federal	State	Local	Total
£0.000		_	60,000
60,000	1,500,376	89,326	3,829,727
2,240,025	1,300,370	87,320	2,027,121
346,035	-	678,763	1,024,798
14,285	-	-	14,285
23,679	-	-	23,679
37,964	-	-	37,964
383,999		678,763	1,062,762
809,021		-	809,021
667,835	-	-	667,835
585,056	-	-	585,056
389,943	<u> </u>		389,943
2,451,855	-	-	2,451,855
175,224	-	19,671	194,895
2,627,079	_	19,671	2,646,750
57 4D2		45,841	103,334
57,493 38,736	-	38,735	77,471
96,229		84,576	180,805
37,290	_	-	37,290
2,250		_	2,250
10,661		_	10,661
22,125		_	22,125
35,036	-	-	35,036
	_	84,576	253,131
168,555		04,570	4700,101
12,500			12,500
15,775	-	-	15,775
699,357	-	87,828	787,185
92,500		20,925	113,425
807,632	-	108,753	916,385
820,132	-	108,753	928,885

LAND-OF-SKY REGIONAL COUNCIL Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2014

		Federal CFDA Number	Pass-Through Grantor Number
Environmental Protection Agency:			
Urban Waters, Small Grants	882	66.440	UW-95496312
Destination Green, partnering with NC Div of Environmental Assistance & Outreac	361	66.717	X9-00D04312
Lean and Green Pass It On Intiative	362	66.717	X9-00D14113
Total 66.717		66.717	
Regional Brownfields Initiative, Revolving Loan Fund Admin	645	66.818	BF 96413504
Contracted with DeKalb Co, GA for RLF Technial Assistance	676	66.818	BF 95498312
Total 66.818		66.818	
Passed through NC Department of Environment & Natural Resources			
Contracted with Triangle J Council of Governments			6/51
Waste Reduction Partners, DAQ - Energy Assessments	369	66.034	5651
Total Environmental Protection Agency			
Corporation for National Service:			
Retired Senior Volunteer	573	94.002	12SRSNC003
Retired Senior Volunteer	575	94.002	12SRSNC003
Foster Grandparent/Senior Companion Cluster			
2014 Foster Grandparent	586	94.011	11GXSNC001
2012-2013 Senior Companion Program	593	94.016	12SXSNC004
2013-2014 Senior Companion Program	594	94.016	12SXSNC004
Total FGP/SCP Cluster		94.011-016	
Total Corporation for National Service			
State Programs:			
NC General Assembly			
Passed through North Carolina Rural Center:			
New Generations Careers, My Place, Inc	622		2012-292-70103-107
Contracted for Administration and Technical Assistance with following jurisdic	tions:		
Mars Hill, Clean Water Partners Supplemental, Phase II	745		2008-146-40101-112
NC Department of Environment and Natural Resources			
Division of Pollution Prevention & Environmental Assistance			
Waste Reduction Partners	350/351		4027
Waste Reduction Partners-Advancing Energy Performance Contracting	354		5930
Contracted with Triangle J Council of Governments			
Waste Reduction Partners, Innovation Wste Reduction Technical Assistance	348		4688
	406		5279
NC Brownfields Program Partnership for WNC	700		Ų=()

Federal	State	Local	Total
50,639	-	-	50,639
16,488	-	-	16,488
9,278			9,278
25,766			25,766
550,160	44	314,705	864,865
24,307		-	24,307
574,467	•	314,705	889,172
35,649	-		35,649
686,521	*	314,705	1,001,226
85,651	-	57,892	143,543
20,179	<u>-</u>	5,150	25,329
105,830	<u>-</u>	63,042	168,872
335,654		63	335,717
69,920		3,625	73,545
237,001		4,560	241,561
642,575	_	8,248	650,823
748,405	_	71,290	819,695
-	16,184		16,184
	13,083	-	13,083
	40,000		40,000
-	40,000	-	
-	3,000	•	3,000
•	4,042	-	4,042
	8,000	_	8,000
-	55,042		55,042

LAND-OF-SKY REGIONAL COUNCIL Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2014

	-	ederal CFDA umber	Pass-Through Grantor Number
State Programs, continued:			
NC Department of Health and Human Services			
Division of Aging and Adult Services			
Senior Center Development	521		NC-02
Fan/Heat Relief Program	522		NC-02
Division of Public Health, through Buncombe County Department of Health			
Chronic Disease Self-Management Program for Minority Populations	546		1176
Chronic Disease Self-Management Program for Minority Populations	547		1459
NC Department of Transportation			
Bike & Pedestrian Plan	920		2373
Passed through Buncombe County Mountain Mobility EDTAP #5317			
Foster Grandparent Program	586		5317
Senior Companion Program	593/594		5317
NC Department of Agriculture & Consumer Services, Contracted with Advantage	eWest EDC		
Planting the Seeds for a Robust WNC Biofuels Sector	664		14-E-139-RSD-TVA
Biofuels Center of North Carolina, Contracted with AdvantageWest EDC			
Planting the Seeds for a Robust WNC Biofuels Sector	669		2013-321

Total Federal and State Awards Expended

F	Federal		State		Local		<u>Total</u>	
	•		38,929		13,059		51,988	
	-		5,090		-		5,090	
	_		22,722		-		22,722	
	_		2,707		-		2,707	
	-		69,448		13,059		82,507	
	-		29,930		+		29,930	
			3,699				3,699	
			4,320				4,320	
			8,019				8,019	
	-		17,156		-		17,156	
	-		12,260		-		12,260	
	_		29,416		-		29,416	
\$	8,271,397	\$	1,721,498	\$	1,433,896	\$	11,426,791	

Land-of-Sky Regional Council Schedule of Expenditures of Federal and State Awards For the Year Ended June 30, 2012

1. Significant Accounting Policies

The accompanying schedule of expenditures of federal and state awards includes the federal and state grant activity of Land-of-Sky Regional Council and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and the State Single Audit Implementation Act.

2. Federal and State Awards Which Have Been Passed Through to Subrecipeints

		CEDA #	Pass-through Grantor	Fodoral	Pa State To	ass-through
		CFDA#	Number	Federal	State 11	Juli
Buncombe County	Title III B (Access,In-Home)	93.044	NC-02	449,808	596,994	
(paid directly to providers by	Title III B (Legal)	93.044	NC-02	28,050	1,650	
LOSRC as Lead Agency)	Title III C1 (Congregate Nutrition)	93.045	NC-02	79,265	4,663	
Look of Louis Agonoy)	Title III C2 (Home-Delivered Meals	93.045	NC-02	81,392	49,647	
	SSBG- Respite	93.667	NC-02	132,370	3,782	
	Food Distribution	10.570	NC-02	38,085		
				808,970	656,736	1,465,706
Buncombe Co Council on Aging	MIPPA(Medicare Enrollment Assista	93.518		1,000		
	Local Contact Agency	93.791		28,262		
	LCA, Mitchell & Yancey	93.791		2,000		
	Family Caregiver Title III-E	93.052		19,570	1,305	
	Fan/Heat Relief	N/A	_		3,211	
			***	50,832	4,516	55,348
Asheville Area Parks & Rec	Senior Center Outreach	N/A		0	7 700	7 700
	Senior Center Development	N/A	-	0	7,786	7,786
Town of Black Mountain	Senior Center Development	N/A			11,680	11,680

Henderson County	Title III B (Legal, Access, In-Home)	93.044	NC-02	249,785	211,159	
(paid directly to providers per	Title III C1 (Congregate Nutrition)	93.045	NC-02	16,202	953	
agreement with Henderson Co	Title III C2 (Home-Delivered Meals			147,824	90,168	
	SSBG - Respite	93.667		45,582	1,302	
	Food Distribution	10.570	NC-02_	49,495	0	040 470
			=	508,888	303,582	812,470
Henderson Co Council on Aging	Local Contact Agency	93.791		9,400		
Henderson Co Council on Aging	Fan/Heat Relief	N/A		0,100	1,385	
	Family Caregiver Title III-E	93.052		14,992	1,000	
	Tashiy Galogiver Title in L	00.00L		24,392	2,385	26,777

Madison County	Title III B (Legal,Access,In-Home)	93.044	NC-02	39,525	68,066	
,	Title III C1 (Congregate Nutrition)	93.045	NC-02	78,787	4,635	
	Title III C2 (Home-Delivered Meals	93.045	NC-02	18,807	11,471	
	SSBG - Respite	93.667	NC-02	15,252	436	
	Food Distribution	10.570	NC-02	19,139	0	
	MIPPA(Medicare Enrollment Assista	93.518		481		
	Family Caregiver Title III-E	93.052		7,500	500	
	Senior Center Development	N/A			7,786	
	Fan/Heat Relief	N/A			165	
			_	179,491	93,059	272,550
				07.540	400.570	
Transylvania County	Title III B (Legal, Access, In-Home)	93.044		37,549	130,572	
	Title III C1 (Congregate Nutrition)	93.045		76,018	4,472	
	Title III C2 (Home-Delivered Meals			9,299 29,782	5,672 851	
	SSBG - Respite	93.667			051	
	Food Distribution	10.570		13,456	480	
	Family Caregiver Title III-E	93.052	-	7,200 173,304	142,047	315,351
			=	170,004	172,071	0.0,001
Transylvania County WCCA	Local Contact Agency	93.791		4,328		
	MIPPA(Medicare Enrollment Assist			1,000		
	Fan/Heat Relief	N/A		•	436	
	Senior Center Development	N/A			11,680	
			_	5,328	12,116	17,444
			-			2,967,668

Schedule of Findings and Questioned Costs For the Year Ended June 30, 2014

Section I. Summary of Auditor's Results		
Financial Statements		
Type of auditor's report issued: Unqualific	ed	
Internal control over financial reporting: Material weakness(es) identified?	yesX_ no	
Significant deficiencies identified that are not considered to be material weaknesses	yesXno	
Noncompliance material to financial statements noted	yesXno	
Federal Awards		
Internal control over major federal program Material weakness(es) identified?		
Significant Deficiencies(s) identi- that are not considered to be material weaknesses	fiedyesX_no	
Type of auditor's report issued on complian	nce for major programs: Unqualified.	
Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of Circular A-133?		
Identification of major federal programs:		
<u>CFDA#</u> 14.703	Program or Cluster Name Gro WNC	
17.258, 17.259, 17.278, 17.279	Workforce Development	
20.205	Transportation Planning	
66.818	Brownfields Revolving Loan Fund	
93.044, 93.045	Aging	
94.011, 94.016	Foster Grandparent /Senior Companion	
81.086	ARRA Department of Energy	
Dollar threshold use to distinguish between	en Type A and Type B programs:	

X yes no

Auditee qualified as low-risk auditee?

\$ 300,000

State Awards

Internal control over major state programs:
Material weakness(es) identified?yesX no
Significant deficiencies identified
that are not considered to be
material weaknessesyesX_none reported
Type of auditor's report issued on compliance for major programs: Unqualified.
Any audit findings disclosed that are required
to be reported in accordance with State
Single Audit Implementation Act?yesX_ no
Identification of major state programs:
<u>CFDA#</u> <u>Program Name or Cluster</u>
Aging Cluster
Section II. Financial Statement Findings
F' Y Y.
Findings: None
Significant Deficiencies: None
Section III. Federal Award Findings and Questioned Costs
Findings: None
Significant Deficiencies: None
Section IV. State Award Findings and Questioned Costs
T' dinan Mana
Findings: None
Significant Deficiencies: None

Summary Schedule of Prior Year Audit Findings

For the Year Ended June 30, 2014

<u>2013</u>

There were no findings for the year ending June 30, 2013.

2012

There were no findings for the year ending June 30, 2012.

<u>2011</u>

There were to findings for the year ending June 30, 2011.